

SURVEY OF CONSUMER EXPECTATIONS  
Housing Survey – 2021

Federal Reserve Bank of New York

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# Outline

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## Technical Notes

- 1 Household heads in the SCE panel were invited to participate in the internet-based housing survey during February 2021.
- 2 Of 1398 eligible respondents, 1069 (76.5%) participated in the survey, of whom 801 (74.9%) were current homeowners.
- 3 Only selected questions are presented.
- 4 The general layout of each slide is such that we show the question wording, the summary statistics for that question, and the relevant sub-sample to whom the question was directed.
- 5 All continuous outcomes reported in the chart packet are winsorized at the top/bottom 2.5%, unless otherwise specified. “Bounded” questions such as those asking for a “percent chance” are not winsorized, since only responses ranging from 0 to 100 were accepted by the online survey.

## Technical Notes (continued)

- ⑥ All statistics shown are weighted to be representative of the US population of household heads in terms of income, education, age, and region.
- ⑦ Note that the SCE Housing Survey results that were published in 2014 and 2015 (e.g. [here](#)) were unweighted.

# Findings from Earlier Waves

See the following hyperlinks:

- Chart packets:
  - ▶ [2020, 2019, 2018, 2017, 2016, 2015, 2014](#)
- Blog Posts:
  - ▶ [Just Released: Press Briefing on the Evolution and Future of Homeownership \(2019\)](#)
  - ▶ [Just Released: Is Housing a Good Investment? Where You Stand Depends on Where You Sit \(2018\)](#)
  - ▶ [Just Released: 2017 SCE Housing Survey Finds Increased Optimism about Home Price Growth \(2017\)](#)
  - ▶ [Just Released: 2016 SCE Housing Survey Shows Modest Decline in Home Price Expectations \(2016\)](#)
  - ▶ [How Sensitive Is Housing Demand to Down Payment Requirements and Mortgage Rates? \(2015\)](#)
  - ▶ [Just Released: 2015 SCE Housing Survey Shows Households Optimistic about Housing Market \(2015\)](#)
  - ▶ [Why Aren't More Renters Becoming Homeowners? \(2014\)](#)
  - ▶ [Introducing the SCE Housing Survey \(2014\)](#)

# Demographic Characteristics

# Demographics

	Full Sample	Renters	Owners
Observations	1069	268	801
Weighted Fraction of Sample (%)		22.7	77.3
Age	51.4 (15.5)	44.4 (15.1)	53.5 (15.0)
Male	52.9	40.8	56.5
Retired	25.1	9.2	29.7
Married or Living with Partner	69.6	49.2	75.5
Education: College Degree or Higher	38.1	30.5	40.3
White	84.3	80.8	85.4
Region: Midwest	21.7	17.9	22.8
Region: Northeast	18.2	18.1	18.3
Region: South	37.5	36.3	37.8
Region: West	22.6	27.8	21.1
Tenure in Town/City, Years	20.2 (17.8)	16.2 (17.3)	21.3 (17.8)
Unemployed	4.7	10.3	3.1
Have You Ever Owned a Home?	28.5	28.5	
Own home that is not primary residence	11.4	5.0	13.3

**Note:** Mean reported for continuous outcomes; standard dev. in parentheses.

## Household Income

*Which category represents the total combined pre-tax income of all members of your household (including you) during the past 12 months?*

*Please include money from all jobs, net income from business, farm or rent, pensions, interest on savings or bonds, dividends, social security income, unemployment benefits, Food Stamps, workers compensation or disability benefits, child support, alimony, scholarships, fellowships, grants, inheritances and gifts, and any other money income received by members of your household who are 15 years of age or older.*

	Full Sample	Renters	Owners
	Pct	Pct	Pct
<\$10k	3.4	10.6	1.3
\$10k-20k	4.3	9.9	2.7
\$20k-30k	5.3	7.8	4.5
\$30k-40k	7.8	13.7	6.0
\$40k-50k	9.6	13.2	8.5
\$50k-60k	10.6	8.1	11.3
\$60k-75k	10.6	9.9	10.7
\$75k-100k	14.1	10.8	15.1
\$100k-150k	21.9	12.6	24.6
\$150k-200k	5.6	1.5	6.7
\$200k+	6.9	1.7	8.5
N	1062	267	795

**Note:** Question asked in Monthly SCE.



## Credit Score

*What would you say is your credit score?*

	Full Sample	Renters	Owners
	Pct	Pct	Pct
< 620	7.9	20.8	4.2
620-679	9.6	14.9	8.0
680-719	9.7	16.7	7.6
720-760	19.5	16.3	20.5
> 760	46.2	23.2	53.0
Don't Know	7.1	8.1	6.8
N	1069	268	801

## Liquid Savings

*If you added up all the money in the following accounts that you and your family members have invested in, which category represents how much they would amount to?*

- *Checking or savings accounts*
- *Money market funds*
- *CDs (Certificates of Deposit)*
- *Government/Municipal Bonds or Treasury Bills*
- *Stocks or bonds in publicly held corporations, stock or bond mutual funds, or investment trusts*

	Summary		Percentile
Mean	77026.4	25%	1000.0
Std. Dev.	162217.2	50%	13000.0
		75%	60000.0
N	1053		

## Non-Housing Debt

*Which category represents your current total outstanding debt, excluding all housing debt (such as mortgage debt, and home equity loans and lines of credit)? This would, for example, include outstanding carried-over balances on credit cards (including retail cards), student loans, auto loans, and other personal loans.*

	Summary		Percentile
Mean	23621.9	25%	0.0
Std. Dev.	39356.5	50%	6000.0
		75%	30000.0
N	1061		

# Zip Code Home Price Expectations

## Estimate of Current Price for Typical Home in Zip

*Consider a typical home (house/apartment) in your zip code. What is your best guess of the value of such a home as of today?*

*(By value, we mean how much that typical home would approximately sell for today.)*

	Summary		Percentile
Mean	289792.0	25%	150000.0
Std. Dev.	197273.2	50%	250000.0
		75%	350000.0
N	1065		

## Past Perceived Home Price Change

*You indicated that you estimate the current value of a typical home in your zip code to be X dollars (see previous question). Now, think about how the value of such a home has changed over time. What do you think the average value of such a home was one and five years ago?*

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Past Perceived Change, 1yr	8.1	8.8	3.0	5.0	10.0	1068
Past Perceived Change, 5yrs	2.8	2.2	1.0	1.9	3.7	1066

**Note:** Values are percent change, annualized (100 = 100%).  $T$  Year annual percent change constructed as

$$\left( \frac{\text{Estimate of Current Price for Typical Home in Zip}}{\text{Past Perceived Home Price, } T \text{ Years Ago}} \right)^{(1/T)} - 1$$

See **previous slide** for more information on “Estimate of Current Price for Typical Home in Zip.”

## Expected Future Annual Price Changes in Zip

*You estimated the current value of a typical home in your zip code to be X dollars (see earlier question). Now, we would like you to think about the future value of such a home.*

*What do you think the average value of a home in your zip will be one and five years from today?*

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Exp. Future Change in Zip, 1yr	5.1	6.6	2.0	5.0	10.0	1068
Exp. Future Change in Zip, 5yrs	2.0	2.0	1.0	1.9	2.8	1066

**Note:** Values are percent change, annualized (100 = 100%).  $T$  Year annual percent change constructed as

$$\left( \frac{\text{Exp. Future Home Price in Zip, } T \text{ Years From Today}}{\text{Estimate of Current Price for Typical Home in Zip}} \right)^{(1/T)} - 1$$

See **previous slide** for more information on “Estimate of Current Price for Typical Home in Zip.”

## Uncertainty about Future Home Prices, One-Year Horizon

*You estimated the current value of a typical home in your zip code to be  $V$  dollars (see question). What do you think is the percent chance that the value of such a home one year from today will be less than  $\$X$ , between  $\$X$  and  $\$V$ , between  $\$V$  and  $\$Y$ , or more than  $\$Y$ ?*

$X = 0.95 \times$  (Estimate of Current Price for Typical Home in Zip)

$V = 1.00 \times$  (Estimate of Current Price for Typical Home in Zip)

$Y = 1.10 \times$  (Estimate of Current Price for Typical Home in Zip)

	Percentile					
	Mean	Std. Dev.	25%	50%	75%	N
< X	10.6	20.9	0.0	0.0	10.0	1065
Between X and V	16.4	22.9	0.0	10.0	25.0	1066
Between V and Y	54.8	33.7	25.0	50.0	80.0	1066
> Y	18.2	24.2	0.0	10.0	25.0	1065

**Note:** Values are in percent (100 = 100%). See **previous slide** for more information on “Estimate of Current Price for Typical Home in Zip.”



## Rents: Current Levels and Expected Changes

*If this typical home in your zip code could be rented, what do you think the average monthly rent of such a home (excluding utilities) would be today, one year from today, and five years from today?*

### Perceived Current Rent

	Summary		Percentile
Mean	1611.7	25%	1000.0
Std. Dev.	804.0	50%	1500.0
		75%	2000.0
N	1062		

### Expected Future Changes

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Exp. Average Monthly Rent in 1yr	6.6	8.9	0.0	6.2	10.0	1057
Exp. Average Monthly Rent in 5yrs	4.4	3.4	2.6	4.6	5.9	1056

**Note:** Values in “Expected Future Changes” table are percent change, annualized (100 = 100%).  $T$  Year annual percent change constructed as

$$\left( \frac{\text{Expected Average Monthly Rent, } T \text{ Years from Today}}{\text{Estimate of Average Monthly Rent, Today}} \right)^{(1/T)} - 1$$

## Current and Expected Price-to-Rent Estimates

Ratio of estimated price to estimated yearly rental price for average home in zip:

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Today	15.0	6.7	10.7	13.9	18.1	1060
1 Year from Now	15.0	7.1	10.6	13.6	18.2	1055
5 Years from Now	13.6	6.9	9.4	12.5	16.4	1051

**Note:** Ratio constructed using **Estimate of Current Price for Typical Home in Zip**, **Expected Future Home Prices in Zip**, and **Estimate and Expectations of Monthly Rent** as follows

- Ratio today:

$$\frac{\text{Estimate of Current Price for Typical Home in Zip}}{12 \times \text{Estimate of Current Average Monthly Rent in Zip}}$$

- Ratio  $T$  years from Now

$$\frac{\text{Expected Future Home Price in Zip, } T \text{ Years from Now}}{12 \times \text{Expected Future Average Monthly Rent in Zip, } T \text{ Years from Now}}$$

## Investment Value of Homes in Zip

*If someone had a large sum of money that they wanted to invest, would you say that relative to other possible financial investments, buying property in your zip code today is*

	Percent
Very good investment	30.6
Somewhat good investment	42.9
Neither good nor bad as an investment	20.0
Somewhat bad investment	5.1
Very bad investment	1.5
N	1068

# General Questions for Both Owners and Renters

## Future Moving Plans

**3yr Moving Probability:** *We would now like you to think about your future moving plans. What is the percent chance that over the next 3 years you will move to a different primary residence?*

**1yr Moving Probability:** *And looking at the more immediate future, what is the percent chance that over the next 12 months you will move to a different primary residence?*

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
1yr Moving Probability*	15.8	25.9	0.0	3.0	20.0	1068
3yr Moving Probability	26.0	32.1	0.0	10.0	47.0	1068

**Note:** “1yr Moving Probability” is only asked if “3yr Moving Probability”  $\geq$  5%.

\*For those who answer  $<$  5% for “3yr Moving Probability,” the probability at the 1 year horizon is imputed by setting the 1 year value equal to the 3 year probability.

## Probability of Moving to Same Town/City

*If you were to move to a different primary residence over the next 3 years, what is the percent chance that this home would be in your current town/city?*

	Summary		Percentile
Mean	45.7	25%	10.0
Std. Dev.	36.1	50%	50.0
		75%	80.0
N	1065		

**Note:** Question only asked to those respondents whose 3yr Moving Probability (see **previous slide**) is greater than or equal to 5%.

## Probability of Buying Given Move

*And if you were to move to a different primary residence over the next 3 years, what is the percent chance that you would buy (as opposed to rent) your new home?*

	Summary		Percentile
Mean	68.3	25%	49.0
Std. Dev.	34.3	50%	80.0
		75%	100.0
N	1067		

**Note:** Question only asked to those respondents whose 3yr Moving Probability (see **previous slide**) is greater than or equal to 5%.

## Buy Non-Primary Home

*What is the percent chance that over the next 3 years you will buy a home that you would NOT use as your primary residence (meaning you would use it as a vacation home, or as an investment property, etc.)?*

	Summary		Percentile
Mean	11.2	25%	0.0
Std. Dev.	18.5	50%	2.0
		75%	15.0
N	1068		



## Use for Second Home

*If you were to buy such a home over the next 3 years, what would you most likely use it as?*

	Percent
Vacation/Second home	38.3
Investment Property	44.4
Residence for Family Member	15.5
Other	1.8
N	662

**Note:** This question is only asked to those respondents who answer Prob. Buy New Non-Primary 3yr with a probability greater than 0.

# Mortgage Rate Estimates

Items in table and corresponding question:

- **Current Self Rate Estimate:** *Assume that you applied for a 30-year fixed-rate mortgage today. What mortgage rate do you think you would qualify for?*
- **Current Average Rate Estimate:** *What do you think the average interest rate (for all borrowers) on a new 30-year fixed-rate mortgage is as of today?*

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Exp. Self Rate	3.4	2.0	2.5	3.0	3.5	920
Exp. National Rate	4.0	2.8	3.0	3.0	4.0	924

**Note:** 150 respondents selected “Would not qualify at any rate.” These respondents are not included in the statistics on this slide, or the next two slides (**here** and **here**).

Freddie Mac Primary Mortgage Market Survey rate ([link](#)) was between 4.35 and 4.46 % over the time period the survey was fielded (Feb. 01 - 28).

# Mortgage Rate Expectations

*What do you think the average interest rate on a 30-year fixed-rate mortgage will be: one year from today?*

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Exp. Mortgage Rate Change, 1yr	4.6	3.4	3.0	3.8	5.0	915

## Credit Conditions

**Current Credit Conditions:** *Compared to 12 months ago, do you think it is generally harder or easier these days for people to obtain a mortgage?*

**Expected Credit Conditions:** *Looking ahead, do you think that 12 months (and 3 years) from now it will generally be harder or easier for people to obtain a mortgage than it is currently?*

	1yr ago	1yr hence	3yrs hence
	Pct	Pct	Pct
Much Harder	8.0	5.2	5.3
Somewhat Harder	30.1	26.5	27.0
Equally Easy/Hard	48.1	53.5	49.2
Somewhat Easier	12.6	13.8	16.4
Much Easier	1.2	0.9	2.1
N	1067	1067	1068

## Expected Economic Conditions

*Do you think that 12 months from now (and 3 years from now) economic conditions in your town/city will be better or worse than they are currently?*

	12 Months from Now	3yrs From Now
	Pct	Pct
Much worse	5.4	7.1
Somewhat worse	22.0	18.5
Unchanged	28.5	20.6
Somewhat better	40.4	42.3
Much better	3.7	11.5
N	1069	1069

# Homeowner Section

## Purchase Year

*What year did you buy your current primary residence?*

	Summary		Percentile
Mean	2006	25%	1999
Std. Dev.	13	50%	2009
		75%	2016
N	801		

## Expected Tenure in Residence

*When you moved to your primary residence, how long did you expect to stay in this home?*

	Percent
< 2yrs	1.0
2-3 yrs	1.7
4-5 yrs	6.6
6-7 yrs	3.8
8-10 yrs	10.5
> 10 yrs	46.5
No specific time frame	29.9
N	801



## Expected Future Tenure in Residence

*How many more years do you expect to stay in this home as of today?*

	Percent
< 2yrs	8.1
2-3 yrs	8.0
4-5 yrs	12.8
6-7 yrs	5.1
8-10 yrs	14.8
> 10 yrs	51.3
N	800

# Purchase Price

*What did you pay for this home?*

	Summary		Percentile
Mean	204931.5	25%	90000.0
Std. Dev.	158432.9	50%	165000.0
		75%	275000.0
N	783		

## Down Payment

*How much was your down payment?*

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Down Payment Amount	39124	56853	5000	20000	45000	668

As a fraction of the purchase price:

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Down Payment Fraction	0.17	0.16	0.05	0.11	0.22	667

**Note:** 124 respondents (9.30% of homeowners) selected “I/we did not take out a mortgage.” Down payment fraction constructed using Down Payment amount and Purchase Price (see **previous slide**):

$$\frac{\text{Down Payment Amount}}{\text{Purchase Price}}$$

## Current Home Price Estimate

*What do you think your home would sell for today?*

	Summary		Percentile
Mean	302838.7	25%	150000.0
Std. Dev.	236624.4	50%	250000.0
		75%	384900.0
N	796		

# Perceived Annual Change in Home Price Since Purchase

*Perceived percent annual home price change since purchase:*

	Summary		Percentile
Mean	3.7	25%	1.5
Std. Dev.	4.7	50%	3.1
		75%	5.1
N	772		

**Note:** Values are percent change, annualized (100 = 100%). Values constructed using **Purchase Year**, **Purchase Price**, and **Current Home Price Estimate**:

$$\left( \frac{\text{Current Home Price Estimate}}{\text{Purchase Price}} \right)^{\frac{1}{(2018 - \text{Purchase Year})}} - 1$$

## Expected Future Annual Price Changes for Own Home

*Please think about the current and future value of your home, under the assumption that you don't make any investments in your home other than regular maintenance/repairs. What do you think your home would sell for one year from today and five years from today?*

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Exp. Future Annual Price Change, 1yr	2.5	6.7	0.0	2.1	4.9	795
Exp. Future Annual Price Change, 5yrs	2.0	3.1	0.9	1.9	3.3	795

**Note:** Values are percent change, annualized (100 = 100%).  $T$  Year annual percent change constructed as

$$\left( \frac{\text{Exp. Future Own Home Price, } T \text{ Years From Today}}{\text{Current Home Price Estimate}} \right)^{(1/T)} - 1$$

See **previous slide** for more information on “Current Home Price Estimate.”

## Chance of Selling

*What is the percent chance that you will put your primary residence up for sale in the next 12 months?*

	Summary		Percentile
Mean	12.4	25%	0.0
Std. Dev.	21.6	50%	2.0
		75%	11.0
N	800		

## Probability of Investing in Own Home

*What do you think is the percent chance that, over the next 12 months and 3 years, you will make any investments in your home (such as remodeling, additions, upgrades, landscaping, but not including regular maintenance and repairs) costing more than \$5000 total?*

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Prob. Invest, 1yr*	38.8	34.3	10.0	26.0	65.0	800
Prob. Invest, 3yrs	50.0	34.9	19.0	50.0	80.0	800

**Note:** “Prob. Invest 1yr” only asked if Prob. Invest, 3yr  $\geq$  5%.

\*For those who answer  $<$  5% for “Prob. Invest 3yr,” the 1 year horizon is imputed by setting the 1 year value equal to the 3 year probability.



## Past Investment in Home

*Over the past 3 years, did you make any investments in your home (such as remodeling, additions, upgrades, landscaping, but not including regular maintenance and repairs)?*

	Percent
No	36.3
Yes	63.7
N	801

## Size of Investment in Home

*Approximately how much did you spend on investments in your home (not including regular maintenance and repairs) over the past 3 years?*

	Summary		Percentile
Mean	16307.2	25%	4000.0
Std. Dev.	21578.4	50%	8000.0
		75%	18000.0
N	511		

**Note:** Question only asked to those who have invested in the past 3 years (see **previous slide**).

## Outstanding Loans

*Do you (or your spouse/partner) have any outstanding loans against the value of your home, including all mortgages, home equity loans and home equity lines of credit?*

	Percent
Yes, mortgage(s) only	52.3
Yes, HELOC only	4.4
Yes, both mortgage(s) and HELOC	6.1
No	37.2
N	800

**Note:** Question asked to all respondents who own their primary residence.

## Probability of an Additional Loan

*What is the percent chance that over the next 12 months, you will apply for an additional loan on your primary residence?*

	Summary		Percentile
Mean	8.6	25%	0.0
Std. Dev.	15.6	50%	2.0
		75%	10.0
N	531		

**Note:** Question asked to all respondents who own their primary residence, including those who currently have no outstanding loans against their home.

# Questions for Homeowners with Debt

## Total Outstanding Home Loan Balances

*Approximately, what is the total amount of outstanding loans against your primary residence as of today, including all mortgages and home equity loans?*

	Summary		Percentile
Mean	109973.5	25%	6250.0
Std. Dev.	119634.1	50%	75000.0
		75%	170000.0
N	794		

**Note:** Question only asked to those homeowners who have outstanding loans (see **previous slide**).

## Perceived Equity in Home

Loan to Value (LTV):

	Summary		Percentile
Mean	53.9	25%	36.4
Std. Dev.	25.3	50%	57.3
		75%	73.0
N	530		

**Note:** Values are in percentages (100 = 100%). Constructed using **Total Outstanding Home Loan Balances** and **Current Home Price Estimate**:

$$LTV = 100 \times \left( \frac{\text{Outstanding Loan Balances}}{\text{Current Home Price Estimate}} \right)$$

A total of 14.0 respondents indicate that they have negative equity (that is,  $LTV > 100$ ).

The table above excludes the 268.0 respondents who own their home but indicate that they have no outstanding home loans.

## Monthly Loan Payments

*Approximately, how much do you pay per month in total on all outstanding loans against your primary residence (including all mortgages and home equity loans)?*

	Summary		Percentile
Mean	947.7	25%	125.0
Std. Dev.	850.6	50%	800.0
		75%	1470.0
N	798		

**Note:** Question only asked to those homeowners with outstanding loans. This outcome is winsorized at the top/bottom 5%.



## Loan Payments as a Fraction of Household Income

Annual loan payments as a percent of annual household income:

	Summary		Percentile
Mean	13.3	25%	3.3
Std. Dev.	11.1	50%	11.5
		75%	19.6
N	794		

**Note:** Question only asked to those homeowners with outstanding loans. Values in percent (100 = 100%), constructed using **Monthly Loan Payments** and annual **Household Income**

$$100 \times \frac{12 \times \text{Monthly Loan Payments}}{\text{Household Income}}$$

To get a continuous measure of household income, we take the midpoint of household income intervals (see **previous question**). For the highest interval, we set the continuous measure equal to the lower bound.

This outcome is winsorized at the top/bottom 5%.

## History of Missed Payments

*During the past 12 months, did you miss two or more payments on any outstanding loans against your primary residence (including all mortgages and home equity loans)?*

	Percent
No	98.5
Yes	1.5
N	801

**Note:** Question only asked to those homeowners with outstanding loans.

## Reasons for Missing Payments

*Which of the following are reasons you missed two or more payments on loans against your home?*

	Pct
Health issues or medical bills	19.5
A disability	0.0
Job loss or unemployment	28.3
Reduction in income	53.6
Death of a spouse	0.0
Separation or divorce	9.4
Increase in monthly mortgage payment due	0.0
Decline in home value	0.0
Accidentally forgot to pay	6.8
To get lender to modify loan	6.6
Other	12.6
N	11

**Note:** Respondents could select multiple reasons.

## Risk of Missing Current Payments

*What do you think is the percent chance that over the next 12 months you will miss two or more payments on any outstanding loans against your home?*

	Summary		Percentile
Mean	3.5	25%	0.0
Std. Dev.	9.7	50%	0.0
		75%	2.0
N	801		

**Note:** Question only asked to those homeowners with outstanding loans.

## Consideration of Stopping Payments

*You mentioned that the total amount of outstanding loans against your primary residence as of today is \$X (from **previous question**), while you think the house would sell for \$Y (from **previous question**). That is, you owe more on the home than you think it could sell for. Over the past 12 months, have you considered no longer making your monthly payments on loans against your home?*

	Percent
No, absolutely not	74.3
Yes, considered but did not stop	11.2
Yes, seriously considered but did not stop	14.5
Yes, actually did stop	0.0
N	14

**Note:** Question only asked of those respondents who indicate that they have negative equity (see **previous slide**).

## Reasons for Stopping Payments

*Why did you not stop making your mortgage payments?*

	Pct
I like my home and don't want to lose it	63.0
The lender can come after my other belongings if I stop making payments	6.9
House prices will recover and my home will eventually be worth more than the debt on the home	10.2
Not making payments will negatively affect my credit score	57.0
The cost of having to move to a different home is too high if I stop making payments	11.7
I think it is morally wrong to stop making payments	20.6
Not making payments will negatively affect the community	4.5
Other	4.4
N	14

**Note:** Respondents could select multiple reasons. Question only asked if respondent did not stop making payments (see **previous slide**).

## Type of Mortgage Rate

*In the next few questions, we will ask you about the mortgage on your primary residence. If you have more than one mortgage on your primary residence, please consider the one with the largest balance when answering these questions.*

*Is the interest rate of your mortgage adjustable/floating (meaning it can change over the life of the loan) or fixed?*

	Percent
Adjustable/Floating	5.4
Fixed	94.6
N	479

**Note:** Question only asked to those respondents who currently have a mortgage.

## Current Mortgage Rate

*And what is the current interest rate on your mortgage?*

	Summary		Percentile
Mean	3.7	25%	3.0
Std. Dev.	1.2	50%	3.5
		75%	4.2
N	496		

**Note:** Values in percent (100 = 100%). Question only asked to those respondents who currently have a mortgage.



## Refinance History

*Have you ever refinanced the mortgage on your primary residence?*

	Percent
No	50.0
Yes	49.8
Don't Know	0.2
N	487

**Note:** Question only asked to those respondents who currently have a mortgage.

## Refinance Year

*When did you last refinance your mortgage?*

	Percent
Between September 2020 and Now	24.6
Between Mid-March 2020 and August 2020	13.3
Between 2 years ago and Mid-March 2020	12.5
Between 2 and 3 years ago	5.6
Between 3 and 5 years ago	9.2
Between 5 and 7 years ago	9.4
More than 7 years ago	25.3
N	256

**Note:** Question only asked to those respondents who have refinanced their mortgage (see previous slide).

## HELOC Balances

*Approximately, how much of the total amount of outstanding loans against your primary residence is in the form of home equity loans/lines of credit?*

	Summary		Percentile
Mean	12932.5	25%	0.0
Std. Dev.	32623.3	50%	0.0
		75%	0.0
N	524		

## HELOC Uses

*You indicated that you have home equity loans/lines of credit on your home. What did you use these for?*

	Pct
Use toward the down payment on the home	1.7
To make renovations or improvements to the home	53.3
To help pay my other debt, such as credit card debt, auto loans, student loans, or medical bills	43.1
To pay for college, education, or training for members of my household (including myself)	3.2
To make the down payment on a second home or investment property	4.0
To pay for a car or other large purchase(s)	13.6
To pay for traveling or vacation	2.5
To invest in my own (or my family's) business, or to start a new business	3.9
To make other financial investments (for instance, buy stocks)	0.6
To pay for my regular living expenses	0.7
To help a family member	0.4
Other	10.0
Have not used it, or put into my savings	0.9
N	80

# Renter Questions

## Beginning of Lease

*In what year did you start renting your current primary residence?*

	Summary		Percentile
Mean	2014	25%	2012
Std. Dev.	7	50%	2017
		75%	2019
N	268		

## Expected Tenure in Residence

*When you moved to your primary residence, how long did you expect to stay in this home?*

	Percent
< 1yr	3.6
1-2 yrs	25.7
2-3 yrs	18.1
4-5 yrs	12.9
6-7 yrs	1.3
8-10 yrs	5.4
> 10 yrs	10.1
No specific time frame	22.8
N	268

## Current Monthly Rent

*How much is the total monthly rent for your home (regardless of whether you pay the whole amount yourself or you split it with others)?*

	Summary		Percentile
Mean	1126.4	25%	700.0
Std. Dev.	629.2	50%	1000.0
		75%	1500.0
N	268		

**Note:** This outcome is winsorized at the top/bottom 5%.



## Annual Rent as a Fraction of Household Income

Annual monthly rent payments as a percent of annual household income:

	Summary		Percentile
Mean	37.7	25%	16.5
Std. Dev.	34.7	50%	26.1
		75%	42.7
N	267		

**Note:** Values in percent (100 = 100%), constructed using **Current Monthly Rent\*** and annual **Household Income**

$$100 \times \frac{12 \times \text{Current Monthly Rent}}{\text{Household Income}}$$

To get a continuous measure of household income, we take the midpoint of **household income intervals**. For the highest interval, we set the continuous measure equal to the lower bound.

This outcome is winsorized at the top/bottom 5%.

\*Ratio likely biased upwards as “Current Monthly Rent” (see **previous slide**) corresponds to the total rent for the unit, regardless of whether payments are split with roommates or other non-family members living in the unit.

## Monthly Rent at Move-In

*How much was your monthly rent when you first moved to this home?*

	Summary		Percentile
Mean	697.4	25%	450.0
Std. Dev.	329.2	50%	635.0
		75%	875.0
N	74		

**Note:** This outcome is winsorized at the top/bottom 5%.

## Change in Rent Since Move-In

Estimated annualized rent increases for primary residence since move-in:

	Summary		Percentile
Mean	2.0	25%	0.7
Std. Dev.	1.9	50%	1.4
		75%	2.7
N	73		

**Note:** Values are percent change, annualized (100 = 100%). Values constructed using **Current Monthly Rent**, **Monthly Rent at Move-In**, and **Beginning of Lease**:

$$\left( \frac{\text{Current Monthly Rent}}{\text{Monthly Rent at Move-In}} \right)^{\frac{1}{2021 - \text{Beginning of Lease}}} - 1$$

This outcome is winsorized at the top/bottom 5%.

## Expected Future Rent Change

*What do you think the rent for the home you are currently in will be **one year** and **five years** from today?*

	Mean	Std. Dev.	Percentile			N
			25%	50%	75%	
Exp. Annual Rent Change, 1yr	6.6	14.9	0.0	1.2	6.7	267
Exp. Annual Rent Change, 5yrs	4.0	4.2	0.9	3.1	5.5	266

**Note:** Values are percent change, annualized (100 = 100%).  $T$  Year annual percent change constructed with **Current Monthly Rent** as follows:

$$\left( \frac{\text{Exp. Future Monthly Rent, } T \text{ Years From Today}}{\text{Current Monthly Rent}} \right)^{(1/T)} - 1$$

## Unable to Make Rent Payments

*Were you unable to make a rent payment over the past 12 months?*

	Percent
No	90.2
Yes	9.8
N	267

**Note:** Question only asked to respondents who rent their primary residence.

## Reasons for Missed Payments

*Which of the following are reasons you were unable to make a rent payment?*

	Pct
Health issues/medical bills	11.4
A disability	1.1
Job loss/unemployment	45.5
Reduction in income	63.9
Death of a spouse	0.0
Separation or divorce	1.1
Increase in rent	3.0
Accidentally forgot to pay	2.2
Other	7.0
N	24

**Note:** Question only asked to those respondents who have missed a rent payment (see **previous slide**).

## Chance of Missing Payments

*What do you think is the percent chance that over the next 12 months you will be unable to make a rent payment?*

	Summary		Percentile
Mean	12.4	25%	0.0
Std. Dev.	20.6	50%	2.0
		75%	15.0
N	267		

**Note:** Question only asked to respondents who rent their primary residence.

## Ease of Obtaining Financing

*If you wanted to buy a home today, do you think it would be easy or difficult for you to obtain a home mortgage?*

	Percent
Very easy	9.0
Somewhat easy	17.0
Neither	23.5
Somewhat difficult	23.2
Very difficult	27.2
N	267

**Note:** Question only asked to respondents who rent their primary residence.



## Home Ownership Among Renters

*Have you ever owned a home?*

	Percent
No	71.5
Yes	28.5
N	268

*If yes, do you still own that home?*

	Percent
No	82.4
Yes	17.6
N	72

## Reasons for Renting

*You indicated that you had previously owned a primary residence. Why are you now renting your primary residence?*

	Pct
Renting better fits my needs in terms of the unit/location I could get	12.6
Renting better fits my household's needs right now	20.7
Renting is a better financial deal	8.6
I cannot currently afford to buy a home	6.2
I moved to a different area and was unable to find a home of my liking that I could own	2.1
I do not want to make a long-term commitment	18.3
I lost my previous home through foreclosure or short sale, and don't want to buy a home again	14.9
I lost my previous home through foreclosure or short sale, and have not been able to obtain a mortgage to buy a home again	8.1
Change in household composition (e.g. divorce)	37.9
Other	16.9
N	61

**Note:** Question only asked to renters who had previously owned their primary residence. Respondents could select multiple reasons.

## Chance of Owning in the Future

*What do you think is the percent chance that you will own a primary residence at some point in the future?*

	Summary		Percentile
Mean	51.6	25%	10.0
Std. Dev.	37.7	50%	50.0
		75%	90.0
N	268		

## Timeline of Owning in the Future

*At what point in the future do you think you will own a primary residence? Please provide us with your best guess.*

	Percent
Less than 1 year	4.7
1-2 years	35.8
3-5 years	30.2
5-10 years	24.2
More than 10 years	5.1
N	205