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### **SCE FEB2023 HOUSING SURVEY**

## [INTRO]

We want to learn about your current housing situation, and your outlook for the future of the housing market. This survey takes about 30 minutes. You will receive \$[payment\_amount] for completing the survey.

Most of the questions in this survey have no right or wrong answers - we are interested in your views and opinions. Your responses are confidential, and it helps us a great deal if you respond as carefully as possible. If you should come to any question that you can't or don't want to answer, just click on 'NEXT' and wait for the next question to appear.

Thank you for your participation!

## **BLOCK 1: Home Price Expectations [All Participants]**

Q39
What is the ZIP code of your primary residence (the place where you usually live)?
, <del></del>
(numeric response 0-99999)
Q1
Consider a typical home (house/apartment) in your <b><u>zip code</u></b> . What is your best guess of the value of such a home as of today?
(By value, we mean how much that typical home would approximately sell for.)
dollars
(numeric response 0-999999999; response required)
Q3a
You estimated the current value of a typical home in your zip code to be \$[Q1].
Now, we would like you to think about the <b>future</b> value of such a home. What do you think the value of such a home will be:
one year from today (in February 20[XX])? dollars (i.e. a X% increase/decrease)

five years from today (in February 20[XX])?	dollars (i.e. a X% increase/decrease)	
(Autopopulate X based on dollar response)		
[Randomly Assign half of respondents to Version	A and half to Version B]	
Q3b [IF Version A]		
You estimated the current value of a typical home in y	your zip code to be \$[Q1].	
What do you think is the percent chance that the value February 20[XX]) will be	e of such a home 12 months from today (in	
Less than [0.95*Q1] dollars?	percent chance (i.e. decrease by 5% or more)	
Between [0.95*Q1] and [Q1] dollars?	percent chance (i.e. decrease by 0% to 5%)	
Between [Q1] and [1.1*Q1] dollars?	percent chance (i.e. increase by 0% to 10%)	
More than [1.1*Q1] dollars?	percent chance (i.e. increase by 10% or more)	
(Note: round dollar values to nearest 100)		
Q3b1 [IF Version B]		
You estimated the current value of a typical home in y	your zip code to be \$[Q1].	
What do you think is the percent chance that the value February 20[XX]) will be	e of such a home 12 months from today (in	
Less than [0.8*Q1] dollars?	percent chance (i.e. decrease by 20% or more)	
Between [0.8*Q1] and [0.9Q1] dollars?	percent chance (i.e. decrease by 10% to 20%)	
Between [0.9*Q1] and [0.95Q1] dollars?	percent chance (i.e. decrease by 5% to 10%)	
Between [0.95*Q1] and [*0.98Q1] dollars?	percent chance (i.e. decrease by 2% to 5%)	
Between [0.98*Q1] and [Q1] dollars?	percent chance (i.e. decrease by 0% to 2%)	
Between [Q1] and [1.02*Q1] dollars?	percent chance (i.e. increase by 0% to 2%)	
Between [Q1*1.02] and [1.05*Q1] dollars?	percent chance (i.e. increase by 2% to 5%)	
Between [Q1*1.05] and [1.1*Q1] dollars?	percent chance (i.e. increase by 5% to 10%)	
Between [Q1*1.1] and [1.2*Q1] dollars?	percent chance (i.e. increase by 10% to 20%)	
More than [1.2*Q1] dollars?	percent chance (i.e. increase by 20% or more)	
(Note: round dollar values to nearest 100)		

Q3c [If Version A]

You estimated the current value of a typical home in yo	ur zip code to be \$[Q1].
What do you think is the percent chance that the value 20[XX]) will be	of such a home <b>5 years from today</b> (in February
Less than [0.9*Q1] dollars?	_ percent chance (i.e. more than a 10% decrease)
Between [0.9*Q1] and [Q1] dollars?	percent chance (i.e. a 0 to 10% decrease)
Between [Q1] and [1.2*Q1] dollars?	percent chance (i.e. a 0 to 20% increase)
More than [1.2*Q1] dollars?	percent chance (i.e. more than a 20% increase)
Q3c1 [If Version B] What do you think is the percent chance that the value 20[XX]) will be	of such a home <b>5 years from today</b> (in February
Less than [0.8*Q1] dollars?	_ percent chance (i.e. decrease by 20% or more)
Between [0.8*Q1] and [0.9Q1] dollars?	percent chance (i.e. decrease by 10% to 20%)
Between [0.9*Q1] and [0.95Q1] dollars?	percent chance (i.e. decrease by 5% to 10%)
Between [0.95*Q1] and [*0.98Q1] dollars?	percent chance (i.e. decrease by 2% to 5%)
Between [0.92*Q1] and [Q1] dollars?	percent chance (i.e. decrease by 0% to 2%)
Between [Q1] and [1.02*Q1] dollars?	percent chance (i.e. increase by 0% to 2%)
Between [Q1*1.02] and [1.05*Q1] dollars?	percent chance (i.e. increase by 2% to 5%)
Between [Q1*1.05] and [1.1*Q1] dollars? percent chance (i.e. increase by 5% to 10%)	
Between [Q1*1.1] and [1.2*Q1] dollars? percent chance (i.e. increase by 10% to 20%)	
Between [Q1*1.2] and [1.4*Q1] dollars?	percent chance (i.e. increase by 20% to 40%)
More than [1.4*Q1] dollars?	_ percent chance (i.e. increase by 40% or more)
(Note: round dollar values to nearest 100)	
Q3d  If the typical home in your zip code (the house/apartme what do you think the average monthly rent of such a h	
today	dollars
one year from today (in February 20[XX])?	dollars
five years from today (in February 20[XX])?	dollars

[Note: Display Q2a and Q2apart2 on the same page]

Q2a
You estimated the current value of a typical home in your zip code to be \$[Q1]. Now, we would like you to think about the <b>past</b> value of a typical home in your zip code.
Over the past 12 months (since February 20[XX]), I think the value of such a home has
O increased O decreased
Q2apart2
By about what percent do you think the value of such a home has [increased/decreased] over the <b>past</b> 12 <b>months</b> ? Please give your best guess. [PN: RANGE 0-9999]
[Note: Display Q2a2 and Q2a2part2 on the same page]
Q2a2
Over the <u>past</u> 5 years (since February 20[XX]), I think the value of such a typical home in my zip code has
O increased O decreased
Q2a2part2
By about what percent do you think the value of such a home has [increased/decreased] <b>IN TOTAL over the <u>past</u> 5 years</b> ? Please give your best guess. [PN: RANGE 0-9999]
%
PN: If Q2a2 = decreased, check that Q2a2part2 is <=100. If >100 display message "The maximum possible price decrease is 100 percent. Please check your response"
BLOCK 2: Housing Screening [All Participants]
BLOCK2Intro
Next, we would like to ask you a few questions about your current housing situation.
Q38
Are you currently married or living with a partner (not including roommates)?

# NONCONFIDENTIAL // EXTERNAL O Yes O No Q6e How long have you lived in your town/city since? \_\_\_\_\_Year \_\_\_\_Month (Dropdown menu) [Display Q4b through Q4b2 on same page] Q4b Please indicate the type of your current primary residence. Is your primary residence a... O House O Apartment/Condo/Co-op O Townhouse/Duplex O Mobile/manufactured home Other (please specify) \_\_\_\_\_ Q4b1 Please indicate your best guess as to when your primary residence was built: $\mathbf{O}$ 0 – 5 years ago $\bigcirc$ 5 – 20 years ago **Q** 20 – 40 years ago O More than 40 years ago Q4b2 Which of the following best describes where you live? O City center/urban area O Suburb less than 20 miles from a city center O Suburb 20 miles or more from a city center O In a small town O In a rural area Other

# Q4new

Which of the following best describes your current housing situation?
<ul> <li>Live in residence that I/we own</li> <li>Renting a residence</li> <li>Staying with family or friends</li> <li>Unstable housing</li> <li>Houseless or unhoused</li> <li>Other, please describe</li> </ul>
QH1aa
When did you move in to your current primary residence?
(Response: drop-down menu 2023-1950 + "before 1950")
QH1b
When you moved to your primary residence, how long did you expect to stay in this home?
<ul> <li>Less than 2 years</li> <li>2-3 years</li> <li>4-5 years</li> <li>6-7 years</li> <li>8-10 years</li> <li>More than 10 years</li> <li>Had no specific time frame in mind</li> </ul>
QH1c
How many more years do you expect to stay in this home as of today?
<ul> <li>Less than 2 years</li> <li>2-3 years</li> <li>4-5 years</li> <li>6-7 years</li> <li>8-10 years</li> <li>More than 10 years</li> </ul>

Q10
What is your current employment situation?
Please select <u>all that apply</u> .
<ul> <li>□ Working full-time (for someone or self-employed)</li> <li>□ Working part-time (for someone or self-employed)</li> <li>□ Not working, but would like to work</li> <li>□ Temporarily laid off</li> <li>□ On sick or other leave</li> <li>□ Permanently disabled or unable to work</li> <li>□ Retiree or early retiree</li> <li>□ Student, at school or in training</li> <li>□ Homemaker</li> <li>□ Other (Please specify)</li> </ul>
BLOCK 3: Owners [if Q4new = "Live in residence that I/we own"]
Next, we would like to ask you some questions about the primary residence that you own.
QH2newb
How did you acquire your primary residence?
<ul> <li>Financed with a mortgage</li> <li>Cash purchase</li> <li>Inherited/gift</li> <li>Other. Please describe</li> </ul>
QH2 [If QH2newb != "Inherited/gift"]
What was the purchase price of this home?
dollars
QH2new [If QH2newb = "Financed with a mortgage"] How much was your down payment?

PN: IF QH2new > QH2 show "You previously answered that the purchase price was \$[QH2]. Please check your response.

Dollars

## QH3

Now, please think about the current and future value of your home, under the assumption that you don't make any investments in your home other than regular maintenance/repairs. What do you think your home would sell for:

today	dollars
	donars
one year from today (in February	dollars (i.e a XX% increase/decrease)
five years from today (in February 20[XX])?	dollars (i.e a XX% increase/decrease)
PN: When respondent provides answer in rows 2, 3, above show "i.e. a increase / decrease depends on response	a XX.xx% increase / decrease"
QH3bnew	
What is the percent chance that you will put your primary residence up	for sale in the next 12 months?
(USE CUSTOM SLIDER)	
QH4Bnew	
What do you think is the percent chance that you will make any investre remodeling, additions, upgrades, landscaping, but not including regular more than \$5,000 total:	
Over the next 12 months (February 20[XX] to February 20[XX])	
(USE CUSTOM SLIDER)	
Over the next three years (February 20[XX] to February 20[XX])	
(USE CUSTOM SLIDER)	
QH5	
Do you [IF Q38 = "Yes": add 'and/or your spouse/partner'] have any ou of your home, including all mortgages, home equity loans, and home e	
Yes, mortgage(s) only Yes, home equity loans/lines of credit only Yes, both mortgage(s) and home equity loans/lines of credit	

# QH5a [ASK IF QH5 != "No"]

Approximately, what is the total amount of outstanding loans against your primary residence as of today, including all mortgages and home equity loans?

# NONCONFIDENTIAL // EXTERNAL dollars QH5c [ASK IF QH5 != "No"] Approximately, how much do you pay per month in total on all outstanding loans against your primary residence (including all mortgages and home equity loans)? dollars QH5d During the past 12 months, did you miss two or more payments on any outstanding loans against your primary residence (including all mortgages and home equity loans)? O Yes O No QH5d2 [IF QH5d = "Yes" ASK QH5d2] Which of the following are reasons you missed two or more payments on loans against your home? (Select all that apply) ☐ Health issues/medical bills ☐ A disability ☐ Job loss/unemployment ☐ Reduction in income ☐ Death of a spouse ☐ Separation or divorce ☐ Increase in monthly mortgage payment due ☐ Decline in home value ☐ Accidentally forgot to pay ☐ To get lender to modify the loan ☐ Other (please specify) QH5enew What do you think is the percent chance that over the next 12 months you will miss two or more payments on any outstanding loans against your home (including all mortgages and home equity loans)? (USE CUSTOM SLIDER) QH5enew b [IF QH5new > 0 ASK QH5newb] Which of the following are reasons you expect to miss two or more payments on loans against your home **over the next 12 months**? (Select all that apply)

☐ Health issues/medical bills

☐ Job loss/unemployment☐ Reduction in income

☐ A disability

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<ul> <li>□ Death of a spouse</li> <li>□ Separation or divorce</li> <li>□ Increase in monthly mortgage payment due</li> <li>□ Decline in home value</li> <li>□ Accidentally forgot to pay</li> <li>□ To get lender to modify the loan</li> <li>□ Other (please specify)</li> </ul>
Q5e_new1
How likely would you be to <b>intentionally stop paying</b> your mortgage if your house was worth less than you owed even if you could still afford to pay?
(USE CUSTOM SLIDER; 0 – 100%)
Q5e_new2
For what reasons would you <b>continue paying</b> your mortgage even if your house was worth less than you owed? (Select all that apply)
<ul> <li>I like where I live (house / neighborhood) and wouldn't want to leave</li> <li>I consider it unethical not to pay if I am able</li> <li>Failing to pay would damage my credit score and I want to preserve future access to credit</li> <li>Moving would be too costly for me and my family</li> <li>My mortgage has a low interest rate and I want to keep it</li> <li>Other (please describe)</li> </ul>
Qh5l_1
What is the percent chance that <b>over the next 12 months</b> you will enter foreclosure or lose your home through a repossession?
%
Qh5m2 1
What is the current interest rate on your mortgage?
%
_

What is the percent chance that **over the next 12 months** you will refinance the mortgage on your primary residence?

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☐ Other (please specify)

(USE CUSTOM SLIDER) QH6b 3y What is the percent chance that over the next 3 years you will refinance the mortgage on your primary residence? (USE CUSTOM SLIDER) QH6b\_10y What is the percent chance that **over the next 10 years** you will refinance the mortgage on your primary residence? (USE CUSTOM SLIDER) QH6a0 Have you ever refinanced your mortgage (on your current primary residence or an earlier one)? O Yes O No QH6a ym [IF QH6a0 = "Yes", ask QH6a ym on the same page] When did you last refinance your mortgage? Month \_\_\_\_\_ Year (Dropdown menu – responses Current year to 1950, Before 1950) QH6a2 [IF QH6a0 = "Yes"] When you last refinanced, how did the terms of your mortgage change? (Select all that apply) ☐ The interest rate was lowered ☐ The balance on the mortgage increased (I cashed out some of the equity in my home) ☐ The terms of the mortgage changed (for instance, changed from a 15-year to a 30-year mortgage, changed from an adjustable/floating rate mortgage to a fixed-rate mortgage or vice versa) ☐ Other (please specify) QH6a2b [IF QH6a2 = "The balance on the mortgage increased" ask QH6a2b on the same page] You indicated that you increased the balance on your mortgage when you last refinanced. What did you use this money for? (Select all that apply) ☐ To make renovations or improvements to the home To help pay my other debt, such as credit card debt, auto loans, student loans, or medical bills ☐ To make purchases unrelated to home improvements ☐ Put it into my savings or investments

QH	6c [Ask IF QH6b > 0]
	ou do end up refinancing over the next 12 months, what would be your reasons for doing so? (Select hat apply)
	Lower the interest rate on my mortgage, and thus my monthly payment Increase the balance on my mortgage (cash out some of the equity in my home) Change my mortgage term (for instance, change from a 15-year to a 30-year mortgage, change from an adjustable/floating rate mortgage to a fixed-rate mortgage or vice versa) Other (please specify) I/we have no interest in refinancing over the next 12 months
QH	7
	at is the percent chance that <b>over the next 12 months</b> , you will apply for an additional loan on your nary residence?
(US	SE CUSTOM SLIDER)
QH	7b [Ask if QH7 > 0]
	ou do end up taking out an additional loan on your primary residence over the next 12 months, what uld you use it for? (Select all that apply)
	To make renovations or improvements to the home To help pay my other debt, such as credit card debt, auto loans, student loans, or medical bills To make purchases unrelated to home improvements To put in a savings or investments account Other (please specify)
[No	te: Display QH13a and QH13B on the same page]
QH	13a
hou	igine that a general economic slowdown was to result in a substantial loss of income for your isehold. In this situation would you consider drawing down some of your home equity/borrowing inst your home to maintain your spending?
	Yes No
QH	<b>13b</b> [Ask if Qh13a = No]
	y wouldn't you want to borrow against your home to maintain your spending in this situation? (Select hat apply)

# NONCONFIDENTIAL // EXTERNAL I wouldn't know how to borrow against my home I have enough liquid savings to maintain my spending I would rather reduce my spending than borrow against my home I would rather borrow on my credit cards to maintain my spending I would rather draw down or borrow against my retirement savings to maintain my spending I would rather borrow in other ways to maintain my spending Other (please explain) [Note: Display QH8\_1 through QH8\_5 on the same page] QH8 We would now like to ask you about how natural disasters and severe weather events have impacted your household recently. QH8\_1 Do you think natural disasters or severe weather events have negatively affected your home value over the past 3 years? ☐ Yes □ No ☐ Unsure QH8 2 Has your household made any investments in disaster-related adaptation, such as weatherproofing or retrofitting, in response to the threat of natural disasters or severe weather events over the past 3 **years**? (Please exclude any purchases of disaster-related insurance.) ☐ Yes ☐ No QH8 3 [ASK IF QH8 2= "Yes"] How much roughly, have you invested in such adaptations over the past 3 years excluding insurance? dollars QH8\_4 Have you had to pay higher out of pocket disaster-related insurance costs over the past 3 years in response to the threat of natural disasters or severe weather events?

☐ Yes ☐ No

### QH8\_5 [ASK IF QH8\_4= "Yes"]

How much, roughly, have you had to pay out of pocket in disaster-related insurance costs **over** the <u>past</u> three years?

\_\_\_\_\_ dollars

### [Note: Display QH9\_1 through QH9\_4 on the same page]

#### QH9

What is the likelihood the risk of natural disasters or severe weather events in the future will...

#### QH9 1

Decrease your home price **over the next 12 months** (USE CUSTOM SLIDER)

#### QH9\_2

Decrease your home price **over the next three years** (USE CUSTOM SLIDER)

### QH9\_3

Increase your out-of-pocket adaptation / retrofit or insurance costs (including premiums or personal savings for disasters) **over the next 12 months** 

(USE CUSTOM SLIDER)

### QH9\_4

Increase your out-of-pocket adaptation / retrofit or insurance costs (including premiums or personal savings for disasters) **over the next three years** 

(USE CUSTOM SLIDER)

Adaptations include, but are not limited to, weatherproofing or retrofitting, raising a house on stilts, building a dike around property, installing a pump in basement, raising electrical outlets, installing inflatable water barrier, fireproofing, installing heat resistant, tempered glass windows, sealing garage and door gaps with fire resistant materials, spacing trees away from house.

BLOCK 4: Renters [Ask if Q4 != "Live in residence that I/we own"]

[Note: Display QR2a – part2 on same page]	
QR2a	
How much is the total monthly rent for your home (regardless of yourself or split it with others)?	f whether you pay the whole amount
dollars	
QR2anew	
Does this amount include some or all utilities?	
<ul><li>O Includes some utilities</li><li>O Includes all utilities</li><li>O Does not include any utilities</li></ul>	
QR2anew2	
Do you split your rent with anybody other than your spouse/part	ner?
O Yes O No	
QR2anew2part1 [Ask if QR2anew2 = "Yes"]	
How many roommates/housemates, other than your spouse/pa	rtner?
QR2anew2part2 [Ask if QR2anew2 = "Yes"]	
What is your share of the monthly rent in dollars?	
dollars	
QR2c	
What do you think the total monthly rent for the home you are co	urrently in will be:
one year from today (in February dollar 20[XX])? dollar	rs i.e. a XX.xx% increase /
five years from today (in February dollar 20[XX])? docre	s i.e. a XX.xx% increase / ase

PN: When respondent provides answer in rows 2, 3, above show "i.e. a XX.xx% increase / decrease" (increase / decrease depends on response

[Note: Display QR3 – QR3b on same page]
QR3 Were you unable to make a rent payment over the past 12 months?  O Yes O No
QR3b [Ask if QR3 = 1]
Which of the following are reasons you were unable to make a rent payment? (Select all that apply)
<ul> <li>☐ Health issues/medical bills</li> <li>☐ A disability</li> <li>☐ Job loss/unemployment</li> <li>☐ Reduction in income</li> <li>☐ Death of a spouse</li> <li>☐ Separation or divorce</li> <li>☐ Increase in rent</li> <li>☐ Other (please specify)</li> </ul>
QR4
What do you think is the percent chance that <b>over the next 12 months</b> you will be unable to make a rent payment?
(USE CUSTOM SLIDER)
QR11a
What do you think is the percent chance that you will be evicted* from your primary residence
Over the next 12 months (by February 20[XX])?
(USE CUSTOM SLIDER)
Over the next three years (by February 20[XX])?
(USE CUSTOM SLIDER)

\*Eviction is the process by which renters are forced to leave their home by their landlord.

If you [If Q38 =	= "Yes": add	'and/or you	r spouse/partner']	wanted to b	ouy a home t	oday, do yo	u think it
would be easy	or difficult for	or you to ob	tain a home mort	gage?			

would be ea	sy or difficult for yo	u to obtain a home mortga	ge?	
Very easy	Somewhat easy	Neither easy nor difficult	Somewhat difficult	Very difficult
007-				
QR7a				
•	ver owned a home?	,		
O Yes				
O No				
OB40				
QR10				
How many h	nomes do you curre	ently own?		
0 0				
O 1				
O 2 O 3				
<b>O</b> 4				
<b>O</b> 5				
<b>O</b> 6				
O 7 O 8				
<b>O</b> 9				
<b>O</b> 10				
O More tha				
PN: Skip QF	R10 if QR7a = "No"			
QR7dd (As	k if QR10>1)			
What do you	u use this/these add	ditional residence(s) for?		
☐ As a vac	cation/second home	e (which may include rentir	ig it out part-time, inc	luding AirBnB/Vrbo etc
	vestment property Vrbo etc.)	(to rent it out full-time, or to	sell at a higher price	e later, including
	•	nember or other associated	person	
	lease specify)		-	

QR8
Assuming you had the financial resources to do so, would you like to own instead of rent your primary residence?
<ul> <li>Yes, would strongly prefer owning</li> <li>Yes, would prefer owning</li> <li>Indifferent between owning and renting</li> <li>No, would prefer renting</li> <li>No, would strongly prefer renting</li> </ul>
QR9
What do you think is the percent chance that you will own a primary residence at some point in the future?
(USE CUSTOM SLIDER)
QR9b [IF QR9 > 0 ASK QR9b]
At what point in the future do you think you will own a primary residence? Please provide us with your best guess.
<ul> <li>In less than 1 year</li> <li>In 1-2 years</li> <li>In 3-5 years</li> <li>In 5-10 years</li> <li>More than 10 years in the future</li> </ul>
QR12 Which of the following describes how changes in home prices over the last year have affected your housing investment plans? (Please select all that apply)
<ul> <li>☐ My household still prefers to rent despite changes in house prices</li> <li>☐ Recent changes in prices have accelerated my household's search to purchase a home</li> <li>☐ My household wants to purchase a home, but is waiting until prices come down</li> <li>☐ My household was previously planning to purchase a home, but now prefers to save or invest in other assets such as stocks</li> <li>☐ My household was previously planning to purchase a home, but now renting is a better financial decision (i.e. renting is more affordable)</li> </ul>

**BLOCK 5: Rate Expectations and Perceptions [All Participants]** 

Q5	
Assume that you applied for a 30-year fix think you would qualify for?	ked-rate mortgage today. What mortgage interest rate do you
%	
Q5dk [on the same page as Q5]	
☐ I would not qualify at any mortgage r	ate.
Q5b	
What do you think is the average interest of today?	t rate (for all borrowers) on a new 30-year fixed-rate mortgage as
%	
Q5c	
What do you think the average interest ra	ate on a 30-year fixed-rate mortgage will be:
one year from today (in February 20[XX	(])? %
three years from today (in February 20[	XX])? %
Q5d	
In the previous question, you said that yo year from today.	ou think the 30-year fixed mortgage rate will be [Q5c_1]% one
What do you think is the percent chance interest rate on a 30-year fixed-rate mort	that <b>one year from today</b> (in February 20[XX]) the average gage will be
Lower than [Q5b - 1]%?	percent chance
Between [Q5b - 1]% and [Q5b]%?	percent chance
Between [Q5b]% and [Q5b + 2]%?	percent chance
Higher than [Q5b + 2]%?	percent chance

# Q5f

Compared to **12 months ago**, do you think it is generally harder or easier these days for people to obtain a mortgage?

Much harder	Somewhat harder	Equally easy/hard	Somewhat easier	Much easier	

### Q5g

Looking ahead, do you think that **12 months from now** it will generally be harder or easier for people to obtain a mortgage than it is currently?

Much harder	Somewhat harder	Equally easy/hard	Somewhat easier	Much easier

### Q5h

And looking further into the future, do you think that **three years from now** it will generally be harder or easier for people to obtain a mortgage than it is currently?

Much harder	Somewhat harder	Equally easy/hard	Somewhat easier	Much easier
П				П

#### Q5i

Do you think that **12 months from now** economic conditions in your town/city will be better or worse than they are currently?

Much worse	Somewhat worse	Unchanged	Somewhat better	Much better
		П		П

#### Q5j

And looking further into the future, do you think that **three years from now** economic conditions in your town/city will be better or worse than they are currently?

ĺ	Much worse	Somewhat worse	Unchanged	Somewhat better	Much better
	П	П	П	П	П

**BLOCK 6: Moving Expectations [All Participants]** 

[Note: Display	Q6d and Q6a on	the same screen]
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#### Q6d

We would now like you to think about your future moving plans. What is the percent chance that **over the next 12 months** (by February 20[XX]) you will move to a different primary residence?

(USE CUSTOM SLIDER)

#### Q6a

And looking further into the future, what is the percent chance that **over the next three years** (by February 20[XX]) you will move to a different primary residence?

(USE CUSTOM SLIDER)

# Q6a\_lock [if Q4new = "Live in residence that I/we own" (display on same page as Q6a)]

Assume now that if you were to move and buy a different home, you could keep the same interest rate as your current mortgage.

In this scenario, what is the percent chance that **over the next three years** (by February 20[XX]) you would move to a different primary residence?

(USE CUSTOM SLIDER)

# [Note: Display Q6b and Q6c on the same screen]

#### Q<sub>6</sub>b

If you were to move to a different primary residence **over the next three years**, what is the percent chance that this home would be in your current county?

(USE CUSTOM SLIDER)

#### Q6c

And if you were to move to a different primary residence **over the next three years**, what is the percent chance that you [If Q38 = "Yes": add 'and/or your spouse/partner'] would buy (as opposed to rent) your new home?

(USE CUSTOM SLIDER)

Q6g:	Whic	h of the	e follow	ing are	factors i	influencing the	e likelihood	you would	stay in	your	current	primary
resid	ence,	versus	move t	to a nev	v primar	y residence?	(select all the	nat apply)				

Ш	Home prices or rental prices
	Mortgage rates
	Employment opportunities (including job flexibility or job loss)
	Size of home (e.g. number of rooms or number of members in household)
	Location of residence
	Quality of school district
	Other (please specify)

**Q6h:** Suppose a couple in their early 30s have savings that are roughly the same amount as the required down payment on a typical home in your zip code, and are deciding whether to buy their first home or continue renting.

[Note: Randomly assign respondents to see one of the 5 options below (each equally likely, i.e. 1 in 5 chance):]

- [Leave blank; Display no additional information]
- Historically, the average 30-year mortgage rate was as follows:
  - **4.09%** between 2010 and 2019
- Historically, the average mortgage rate was as follows:
  - 4.09% between 2010 and 2019
  - **6.29%** between 2000 and 2009
- Historically, the average mortgage rate was as follows:
  - 4.09% between 2010 and 2019
  - **6.29%** between 2000 and 2009
  - **8.12%** between 1990 and 1999
- Historically, the average mortgage rate was as follows:
  - **4.09%** between 2010 and 2019
  - **6.29%** between 2000 and 2009
  - **8.12%** between 1990 and 1999
  - 12.71% between 1980 and 1989

How strongly would you recommend renting versus buying?

Strongly Recommend	Recommend		Recommend	Strongly Recommend
Renting	Renting	Indifferent	Buying	Buying

### **BLOCK 7: Miscellaneous [All Participants]**

# Q7

If someone had a large sum of money that they wanted to invest, would you say that relative to other possible financial investments, buying property in your zip code today is			
	A very good investment		
	A somewhat good investment		
	Neither good nor bad as an investment		
	A somewhat bad investment		
	A very bad investment		

### Q7a

What is the percent chance that **over the next three years** (between February 20[XX] and February 20[XX]) you [If Q38 = "Yes": add 'and/or your spouse/partner'] will buy a home that you would NOT use as your primary residence (meaning you would use it as a vacation home, or as an investment property, etc.)?

(USE CUSTOM SLIDER)

Q7b	[Ask if Q7a>0]			
-	ou [If Q38 = "Yes": add 'and/or your spouse/partner'] were to buy such a home <b>over the next three</b> rs, what would you most likely use it as?			
	As a vacation/second home (which may include renting it out part-time, including AirBnB/Vrbo etc.)  As an investment property (to rent it out full-time, or to sell at a higher price later, including AirBnB/Vrbo etc.)			
	As residence for a family member or other associated person Other (please specify)			
Qsh	nop8_1			
	On a scale from 1 (completely unwilling) to 10 (absolutely willing), in comparison to others, are you a person who is generally willing to give up something today in order to benefit in the future?			
(Val	lues 1-10; 1 and 10 labelled completely unwilling and absolutely willing, respectively)			
[Not	te: Display Q4e1, Q4e2, Q4e3, and Q4e4 on the same screen]			
Q4e	1			
	ndomly show this question to half of respondents; the other half just proceed to the next stion]			
Do y	• • •			
Q4e	2			
Hav				

<sup>\*</sup>Eviction is the process by which renters are forced to leave their home by their landlord.

Q4e3 [If Q4e2 = "Yes"]
What year did this happen?
what year did this happen:
(enter year)
Q4e4 [If Q4e2 = "Yes"]
Which of the following were factors in your being evicted? (Select all that apply)
<ul> <li>☐ Health issues/medical bills</li> <li>☐ A disability</li> <li>☐ Job loss/unemployment</li> <li>☐ Reduction in income</li> <li>☐ Death of a spouse</li> <li>☐ Separation or divorce</li> <li>☐ Increase in monthly rent or utility costs due</li> <li>☐ Damage to unit</li> <li>☐ Living arrangements deemed unacceptable by landlord</li> <li>☐ Building sold to a new owner</li> <li>☐ Other (please specify)</li> </ul>
Q4e5 [If Q4e2 = "Yes"]
Was your eviction court ordered?
O Yes O No
Q10e
Were you or anybody you know personally affected by severe weather events or natural disasters over the <b>last three years</b> (hurricanes/storms, flooding, wildfires, landslides, earthquakes, etc.)?  O Yes O No
Q10f1
What do you think is the percent chance that some homes in your local area will be severely damaged o destroyed by a natural disaster or severe weather event over the <b>next three years</b> ?
(USE CUSTOM SLIDER)

# Q14

What would you say is your credit score?

	NONCONFIDENTIAL // EXTERNAL
	Below 620
	620-679
	680-719
	720-760
	above 760
	Don't know
Fee	edback
Do	you have any comments about the survey or the survey experience?
Ple	ase type these in the box below.