

# Measuring Consumer Uncertainty about Future Inflation

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The views expressed are those of the authors and are not necessarily reflective of views at the Federal Reserve Bank of New York or the Federal Reserve System

# Project Team

- Economists

- Federal Reserve: Olivier Armantier, Mike Bryan, Simon Potter, Rob Rich, Giorgio Topa, Wilbert van der Klaauw, Basit Zafar
- RAND: Jeff Dominitz, Arie Kapteyn
- Academic researchers: Chuck Manski (Northwestern); Ken Wolpin (Penn)

- Psychologists

- Carnegie Mellon University: Wandi Bruine de Bruin, Julie Downs, Baruch Fischhoff
- Columbia University: Eric Johnson

# Project Description: Goals

- Improve our understanding of the Reuters/Michigan Survey inflation measures
- Develop alternative questions
- Measure uncertainty about future inflation
- Track expectations of same individuals over time
- Measure wage growth expectations
- Analyze how people form/update expectations
- Relate inflation expectations to choice behavior

# Project Description: Status

- In-depth cognitive interviews;
- Experimental module on inflation expectations (repeated every six weeks) included in RAND American Life Panel internet survey;
- Psychometric surveys: added special modules to ALP; Carnegie Mellon survey;
- Additional experimental module on information updating and links between beliefs and behavior.

# Goals of this paper

- Feasibility of asking density questions to measure uncertainty
- Heterogeneity in expressed uncertainty and in density vs point forecasts
- Compare density forecasts to point forecasts
- Characterize inflation forecast uncertainty
- Exploit the panel dimension of our survey.

# Point Forecasts

- Over the next 12 months, do you think that prices in general will go up, or go down, or stay where they are now?

*[follow up if response is “up” or “down”]*

- By about what percent do you think prices in general will go [up/down] on the average, over the next 12 months?

# Density forecasts

What is the percent chance that, over the next 12 months, the following things will happen to prices in general?

- Go up by 12% or more \_\_\_\_\_percent chance
- Go up by 8% to 12% \_\_\_\_\_percent chance
- Go up by 4% to 8% \_\_\_\_\_percent chance
- Go up by 2% to 4% \_\_\_\_\_percent chance
- Go up by 0% to 2% \_\_\_\_\_percent chance
- Go down by 0% to 2% \_\_\_\_\_percent chance
- Go down by 2% to 4% \_\_\_\_\_percent chance
- Go down by 4% or more \_\_\_\_\_percent chance

*100% total*

# Sample and Measures

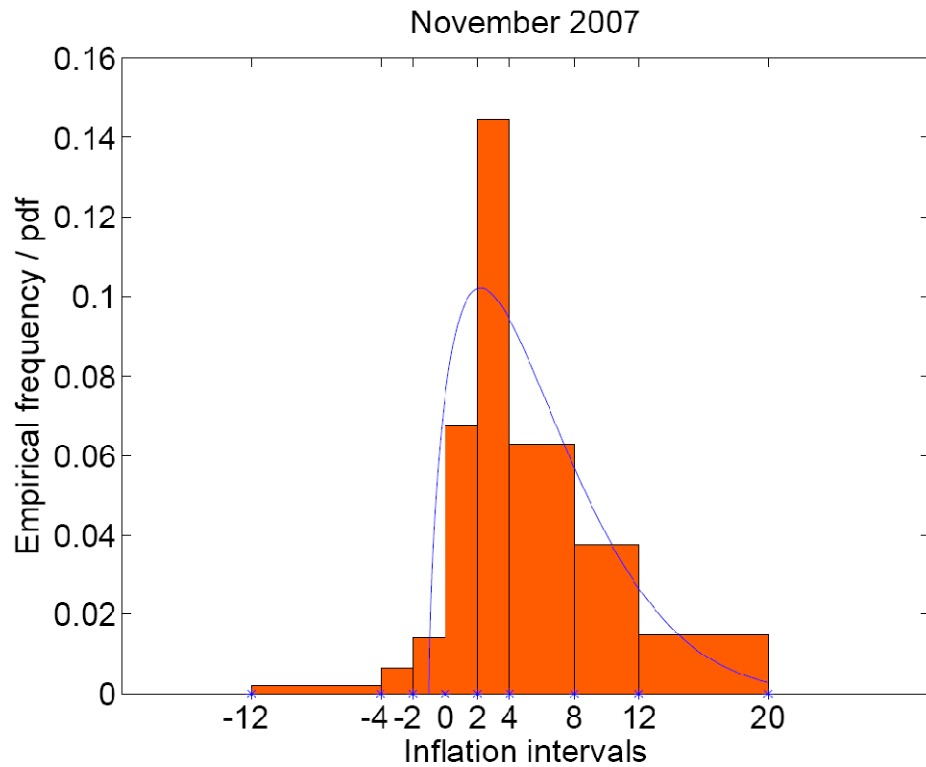
- Members of RAND's American Life Panel participated in
  - A one-time special survey (n=559)
  - A panel survey with 22 waves held since Nov 2007 (n~400 per wave)
- All gave point and density forecasts of price inflation and wage inflation
- For each individual, we computed
  - Density median to reflect *density forecast*
  - Density IQR to reflect *forecast uncertainty*



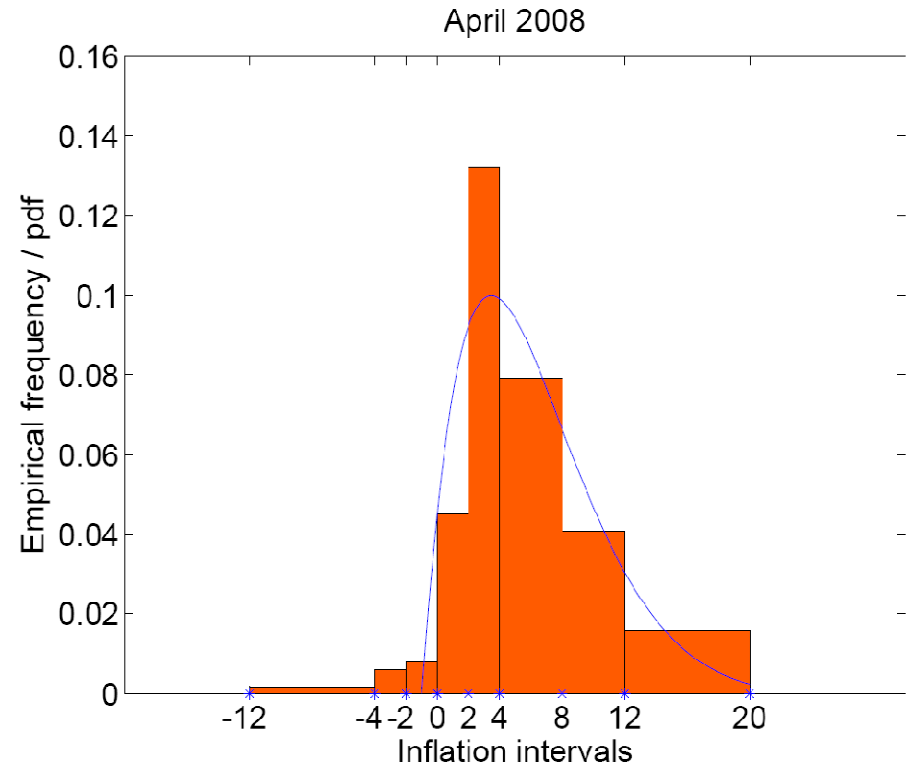
# Parametric density estimation

- Approximate underlying density function by a **generalized Beta distribution** (if more than 2 intervals used) or **triangular distribution** (for one or two intervals) as in Engelberg, Manski and Williams (2009)
- Use parameter estimates to derive median and IQR for each individual respondent

# Average probabilistic responses and fitted densities



Mean	Median	IQR
5.6	4.7	6.1



Mean	Median	IQR
6.2	5.4	5.9

# Feasibility of Density question

	Special	Panel
Item response rate	98.8%	99.6%
Pct. responses adding to 100%	98.9%	99.1%
Pct. using adjacent bins	98.7%	98.4%
Pct. probability in more than one bin	96.4%	89.4%
Avg Number of Bins with Positive Probability	4.8	3.8
Proportion with Range Responses	43%	29%
Correlation btw range use and Uncertainty	0.11	0.05
Correlation btw range size and Uncertainty	0.58	0.49
Rating of <i>density forecast</i> difficulty	M=3.9	-
Rating of <i>point forecast</i> difficulty	M=3.6	-

# Heterogeneity

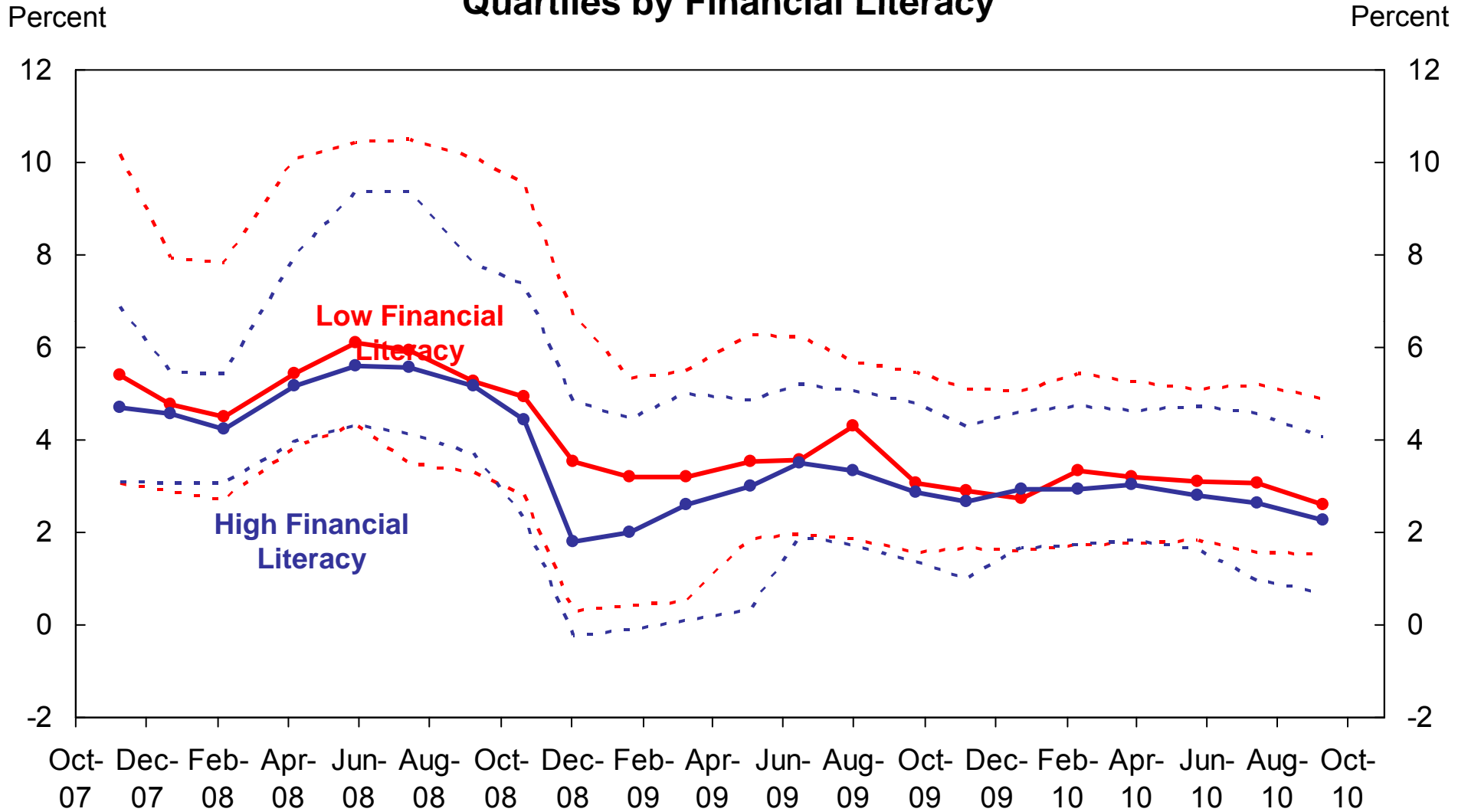
	MDN Point forecast	MDN Density forecast	MDN Density IQR
Female	4.8***	4.7***	2.7***
Male	4.1	3.8	2.3
No college	4.8***	4.9***	2.4
College	4.1	3.8	2.5
Income <=\$75k	4.8***	4.9***	2.6*
Income >\$75k	3.9	3.6	2.4

# Heterogeneity in Uncertainty by Financial Behavior

<b>Rank correlations</b>	<b>Uncertainty</b>	<b>Pt forecast</b>
Financial Literacy	-0.24**	-0.26**
Planning Horizon	-0.18**	-0.14**
Responsibility Investing	-0.13**	-0.11*

# Year-Ahead Inflation Expectations(PG)

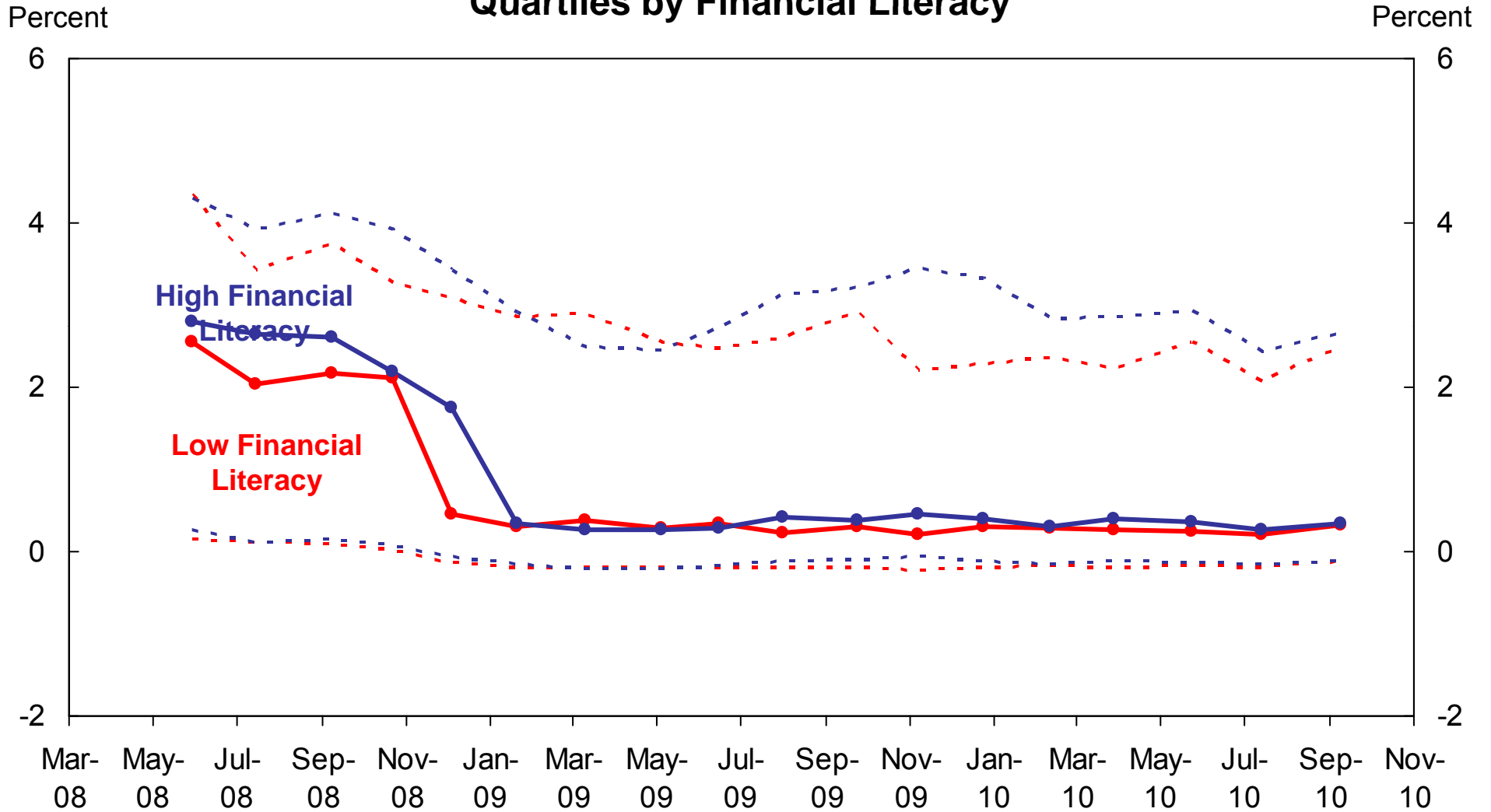
## Quartiles by Financial Literacy



NYFed-ALP Panel. 25<sup>th</sup>, 50<sup>th</sup>, and 75<sup>th</sup> percentiles of the distribution of point forecasts of year-ahead 'prices in general,' by financial literacy.

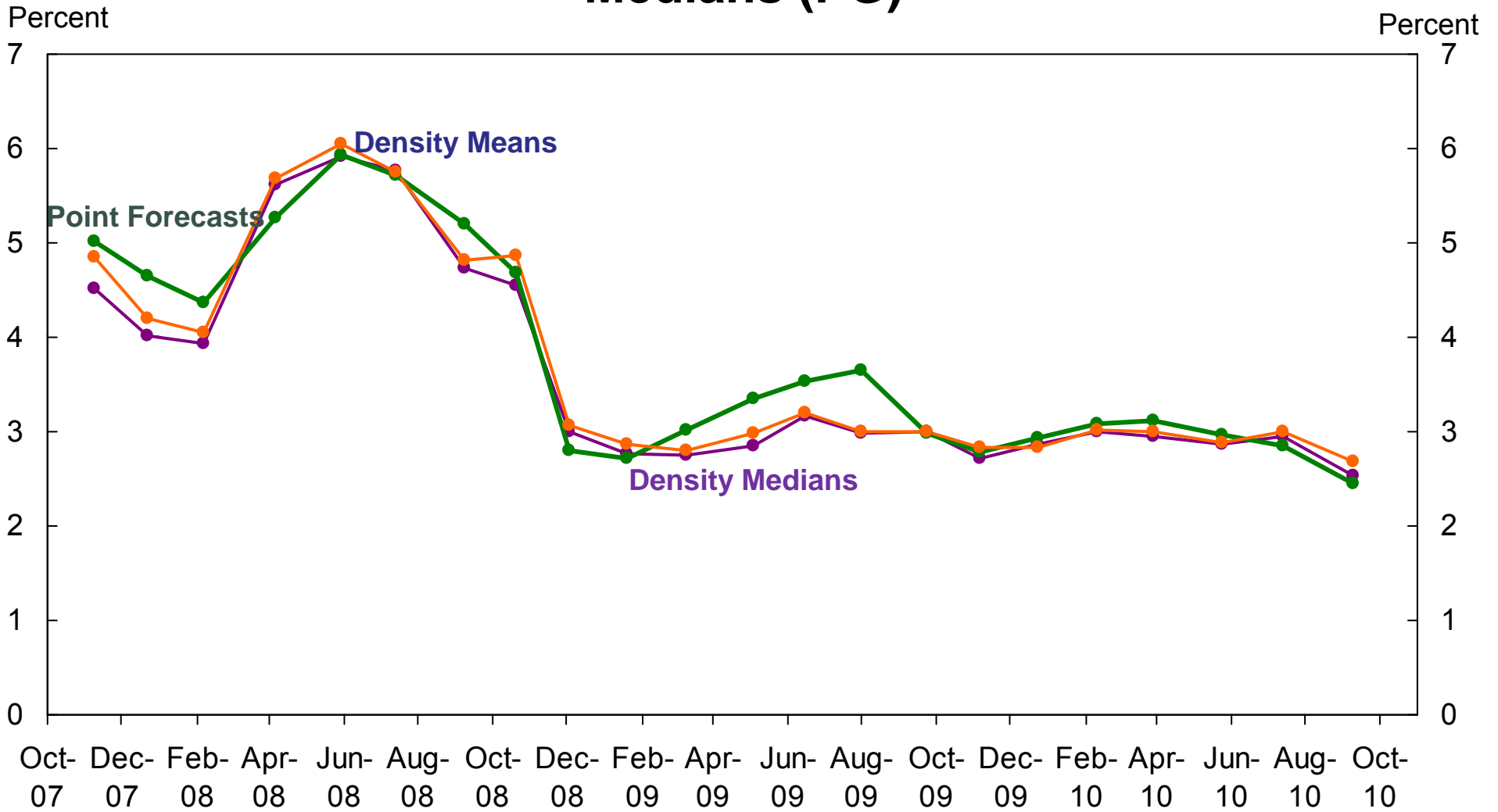
# Year-Ahead Inflation Expectations(WG)

## Quartiles by Financial Literacy



NYFed-ALP Panel. 25<sup>th</sup>, 50<sup>th</sup>, and 75<sup>th</sup> percentiles of the distribution of point forecasts of year-ahead 'wages,' by financial literacy.

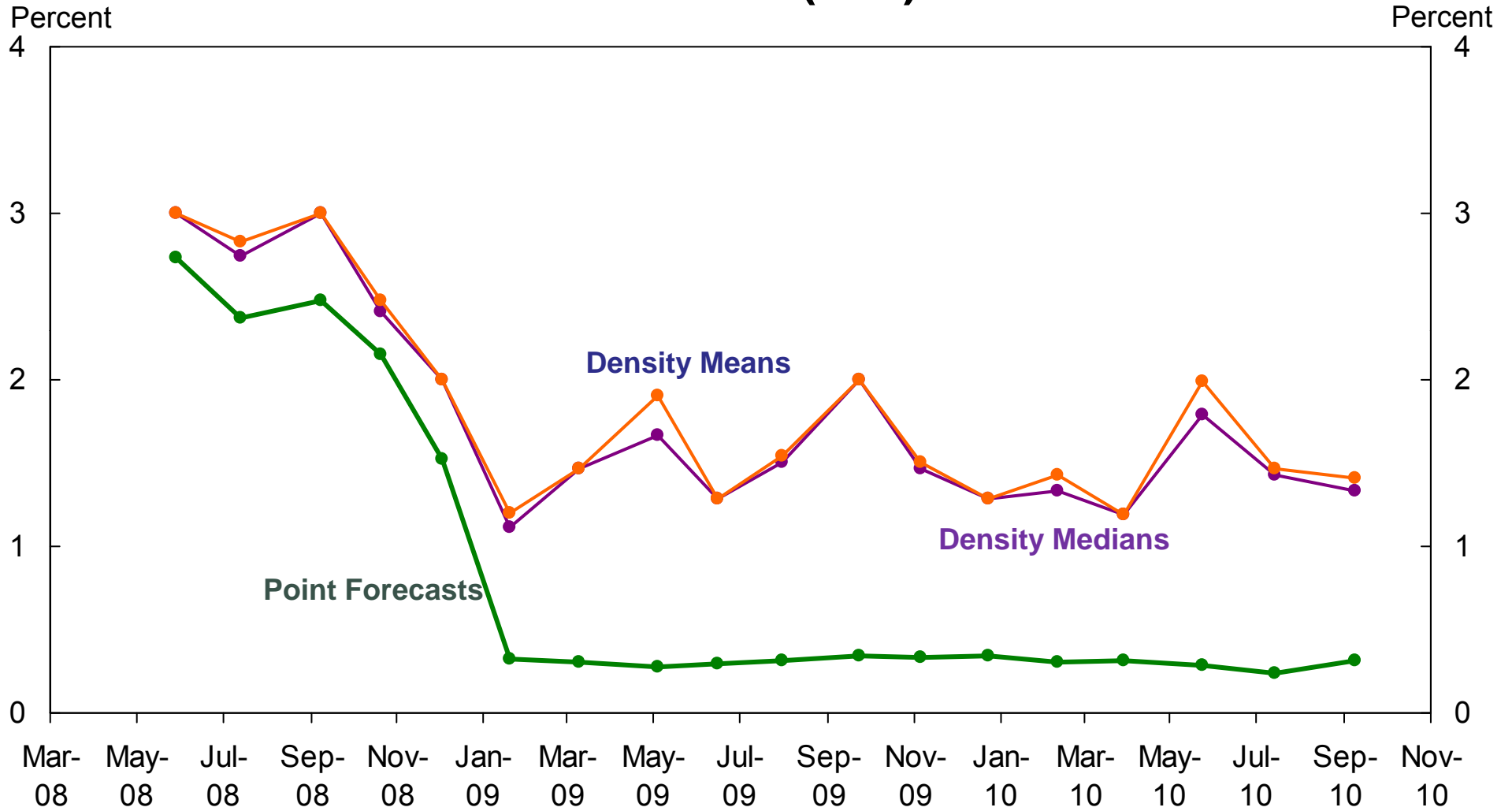
# 1 Year Ahead Point Forecasts and Density Means and Medians (PG)



NYFed-ALP Panel.



# 1 Year Ahead Point Forecasts and Density Means and Medians (WG)



NYFed-ALP Panel.

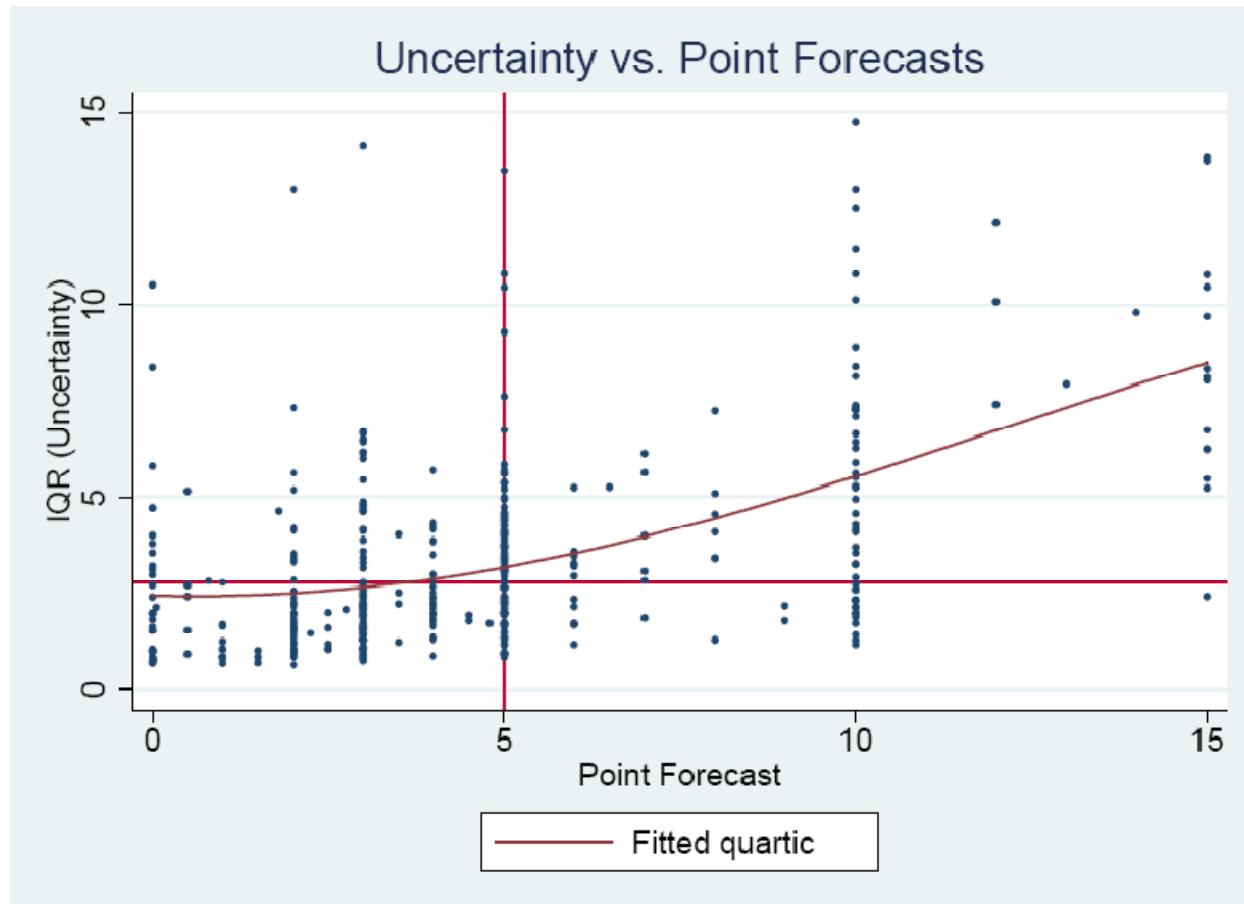
# Point forecasts, density means and density medians

	<b>Panel</b>	<b>Special</b>
Correlation btw Point Forecast and Density Median	0.83**	0.71**
Correlation btw Point Forecast and Density Mean	0.84**	0.72**
% Observations with Point Forecast in (Density Q3 – Density Q1)	54.7%	56.8%
% Observations with Point Forecast outside (Density Q3 – Density Q1)	45.3%	43.2%

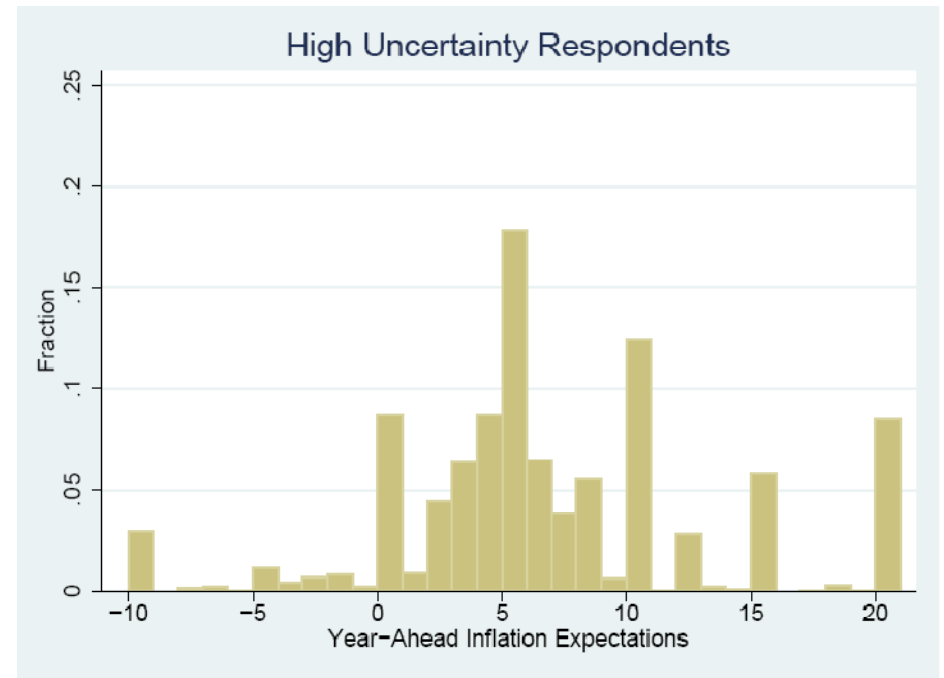
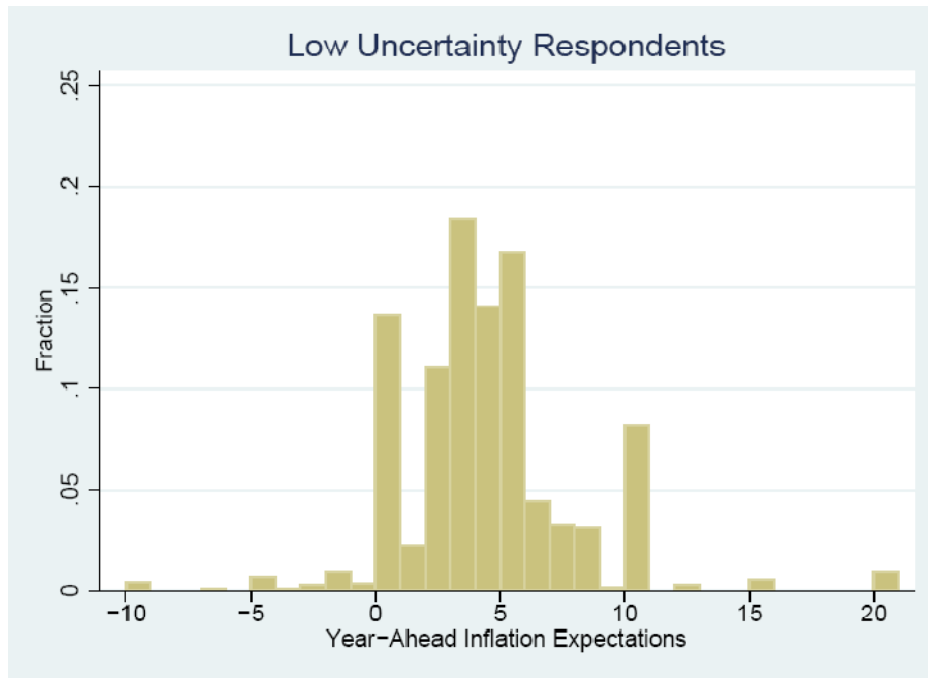
# Measures of Central Tendency and Uncertainty

<b>Correlation between individual forecast uncertainty and:</b>	<b>Panel</b>	<b>Special</b>
Point Forecast	0.46**	0.53**
Density Median	0.44**	0.47**
Density Mean	0.48**	0.53**

# Point Forecasts vs. Uncertainty

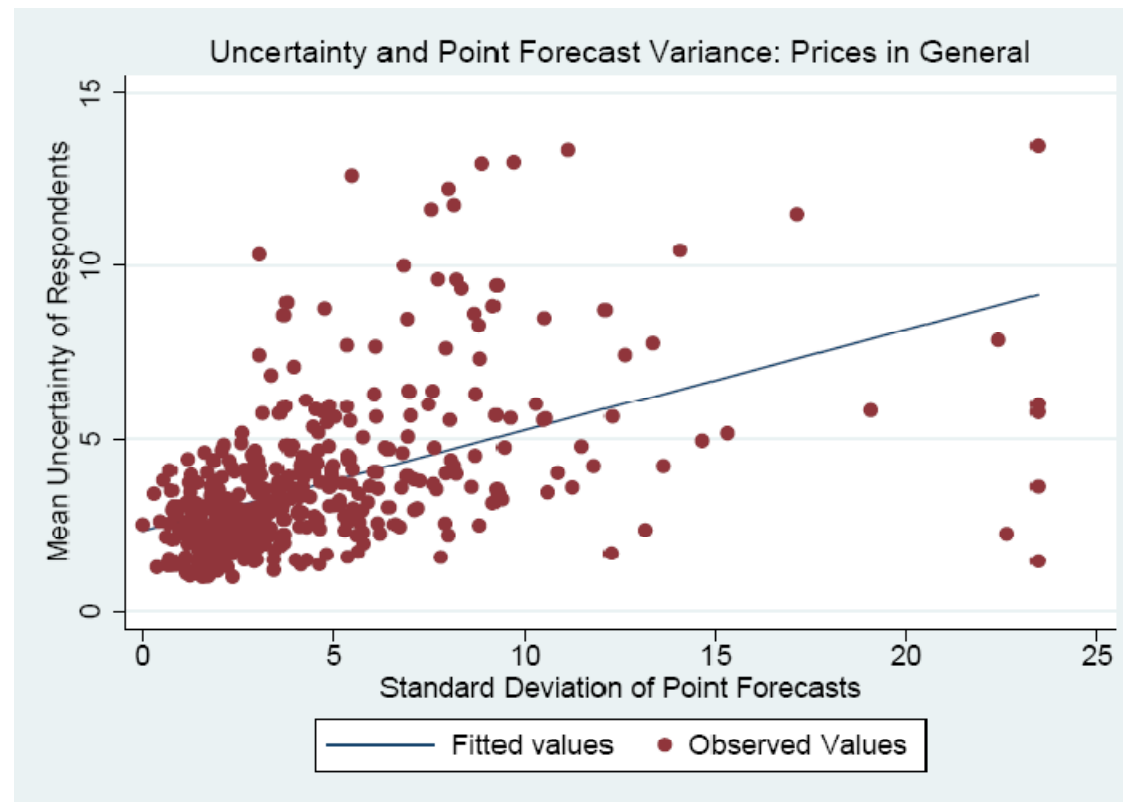


# Point Forecast Distributions for Low and High Uncertainty Respondents



Fed-ALP Panel pooled. Values greater than 20 are coded to 20 and values less than -10 are coded to -10.

# Average Individual Uncertainty Vs. Variability in Point Forecast



# Dynamics - Panel Data Regressions

Estimate (std error) of  $a_1$

Model 1:  $iqr(\pi)_{it} = a_0 + a_1 iqr(\pi)_{it-1} + \varepsilon_{it}$  0.47 (0.05)

Model 2:  $iqr(\pi)_{it} = a_0 + a_1 iqr(\pi)_{it-1} + X_i' b + \varepsilon_{it}$  0.45 (0.05)

Model 3:  $iqr(\pi)_{it} = a_0 + a_1 iqr(\pi)_{it-1} + X_i' b + \theta_i + \varepsilon_{it}$  0.05 (0.03)

Model 4:  $|\pi_{it} - \pi_{it-1}| = a_0 + a_1 iqr(\pi)_{it-1} + X_i' b + \varepsilon_{it}$  0.52 (0.07)

Model 5:  $|\pi_{it} - \pi_{it-1}| = a_0 + a_1 iqr(\pi)_{it-1} + X_i' b + \theta_i + \varepsilon_{it}$  0.39 (0.03)

Fed-ALP Panel micro data – balanced panel.  $\pi_{it}$  denotes individual  $i$ -th point forecast of year-ahead inflation in survey wave  $t$ , and  $iqr(\pi)_{it}$  denotes individual  $i$ -th uncertainty (as measured by the density IQR) of year-ahead inflation in survey wave  $t$ .  $X_i$  represents a vector of demographic characteristics of individual  $i$ ,  $\theta_i$  is an individual random effect and  $\varepsilon_{it}$  are i.i.d residuals. Models 3 and 5 were estimated using the Arellano-Bound estimation procedure in Stata.

# Conclusions

- Responses to probabilistic questions have internal consistency and measurement reliability.
- Measures of central tendency from density forecasts strongly correlated with point forecasts.
- Forecast uncertainty positively related to point forecasts, and associated with demographics and financial literacy.
- Individuals with higher uncertainty make larger revisions to point forecasts over time.