# **Business Leaders Survey**

Covering service firms in New York, northern New Jersey, and southwestern Connecticut

Activity in the region's service sector showed little change, according to firms responding to the Federal Reserve Bank of New York's July 2017 Business Leaders Survey. The survey's headline business activity index edged down four points to -0.7. The business climate index remained negative at -13.2, signaling that respondents continued to view the business climate as worse than normal. The employment index climbed seven points to 9.6, pointing to an increase in employment levels, and the wages index rose five points to 32.4, suggesting that wages rose at a faster pace than last month. Price indexes were positive and little changed, indicating that both input prices and selling prices increased at about the same pace as in June. Capital spending grew modestly. Indexes assessing the six-month outlook suggested that firms were somewhat less optimistic about future business conditions than they were last month.

#### Activity Flat as Business Climate Remains Unfavorable

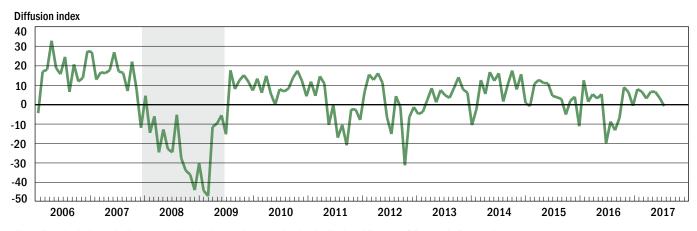
Business activity in the region's service sector was unchanged in July. The headline business activity index fell four points to -0.7. Twenty-seven percent of respondents reported that conditions had improved over the month, and 28 percent said that conditions had worsened. After dropping to its lowest level in several months in June, the business climate index was little changed at -13.2, suggesting that, on balance, firms continued to regard the business climate as worse than normal.

#### **Employment Picks Up**

The employment index climbed seven points to 9.6, signaling that employment levels increased modestly. The wages index rose five points to 32.4—evidence that wages increased at a faster pace than last month. Both price indexes were little changed: the prices paid index was 38.4, and the prices received index was 10.3, suggesting that prices increased at about the same pace as last month. The capital spending index edged down two points to 11.2.

#### **Optimism Somewhat Lower**

Indexes assessing the six-month outlook continued to convey optimism about future conditions, though to a somewhat lesser extent than in recent months. The index for future business activity fell three points to 28.4, its third consecutive monthly decline, and the index for future business climate was little changed at 16.1. The index for expected employment dropped fourteen points to 12.6, its lowest level in several months, and the index for planned capital spending fell six points to 14.6.



#### **Business Activity**

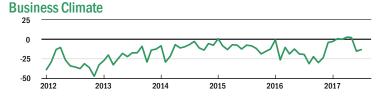
Note: The shaded area indicates a period designated a recession by the National Bureau of Economic Research.

### **Current Indicators**

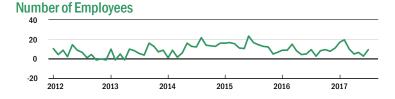
**Change from Preceding Month** 



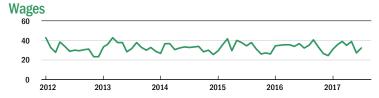
	Percent Reporting		
_	Higher	Lower	Index
Jun	31.5	28.2	3.4
Jul	27.2	27.8	-0.7
Change			-4.1

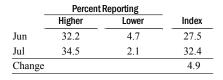


	Percent Reporting		
	Favorable	Unfavorable	Index
Jun	20.0	35.5	-15.5
Jul	18.5	31.8	-13.2
Change	9		2.3



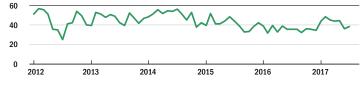
	Percent Reporting		
	Higher	Lower	Index
Jun	22.1	19.5	2.7
Jul	28.1	18.5	9.6
Change			6.9

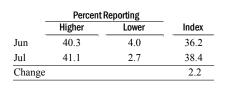




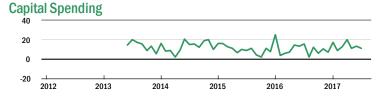


**Prices Received** 









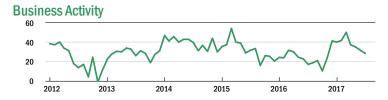
	Percent Reporting		
_	Higher	Lower	Index
Jun	17.7	8.8	8.8
Jul	17.2	6.9	10.3
Change			1.5

	Percent Reporting		
_	Higher	Lower	Index
Jun	28.9	15.4	13.4
Jul	28.7	17.5	11.2
Change			-2.2

Note: Data are not seasonally adjusted.

## **Forward-Looking Indicators**

**Expectations Six Months Ahead** 

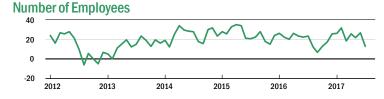


	Percent	Reporting	
	Higher	Lower	Index
Jun	45.4	13.8	31.6
Jul	42.6	14.2	28.4
Change	e		-3.2





	Percent Reporting		
	Favorable	Unfavorable	Index
Jun	28.7	12.0	16.7
Jul	32.2	16.1	16.1
Change	e		-0.6



	Percent Reporting		
	Higher	Lower	Index
Jun	38.1	11.6	26.5
Jul	29.4	16.8	12.6
Change			-13.9

Percent Reporting

Lower

Lower

4.2

2.8

Lower

6.3

5.6

14.6

Index

Index

41.7

44.4

2.7

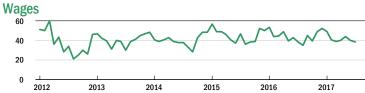
Index

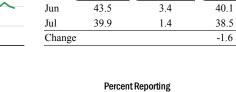
20.8

17.6

14.6

-5.8





Higher

Higher

45.8

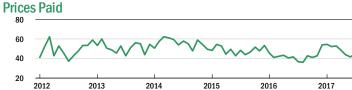
47.2

Higher

27.1

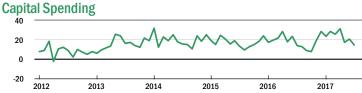
23.2

29.2









Change	;		-3.2
	D	<b>n</b>	
	Percent	Reporting	
	Higher	Lower	Index

Percent Reporting

Note: Data are not seasonally adjusted.

60

40

Jul

Change

Jun

Jul

Change