# **Business Leaders Survey**

Covering service firms in New York, northern New Jersey, and southwestern Connecticut

After declining last month, activity in the region's service sector grew slightly, according to firms responding to the Federal Reserve Bank of New York's November 2019 Business Leaders Survey. The survey's headline business activity index climbed seven points to 2.9. The business climate index remained negative for a third consecutive month, indicating that, on balance, firms regarded the business climate as worse than normal. Employment levels held steady, and wages increased at their slowest pace in nearly two years. Input prices and selling prices increased at a slower pace than last month. Optimism about future conditions improved from October, though firms continued to express pessimism about the future business climate.

#### **Conditions Remain Sluggish**

Growth in business activity in the region's service sector remained sluggish in November. After dipping below zero last month, the headline business activity index increased seven points to 2.9. Twenty-nine percent of respondents reported that conditions improved over the month, and 26 percent said that conditions worsened. The business climate index increased somewhat, but at -10.5, it indicated that, on balance, firms viewed the business climate as worse than normal.

#### **Employment Flat**

The employment index was little changed at 1.2, suggesting that employment levels were steady. The wages index moved down seven points to 31.7, its lowest level in nearly two

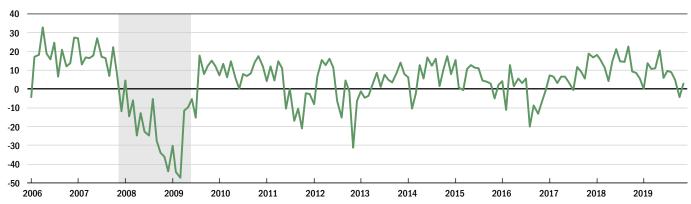
years, pointing to a slowing in wage growth. The prices paid index fell ten points to 32.9, its lowest level in more than three years, signaling a slowing in input price increases. The prices received index edged down two points to 16.1. The capital spending index came in at 12.0.

#### **Optimism Subdued**

Optimism about the six-month outlook remained subdued. After hitting a multiyear low last month, the index for future business activity rose but remained at a relatively low level of 12.9. The index for future business climate held well below zero, indicating that firms continued to expect the business climate to worsen in the months ahead. The index for planned capital spending fell seven points to 11.3.

#### **Business Activity**

#### **Diffusion Index**



Note: The shaded area indicates a period designated a recession by the National Bureau of Economic Research.

### **Current Indicators**

**Change from Preceding Month** 



	Percent Reporting			
	Higher	Lower	Index	
Oct	24.2	28.5	-4.3	
Nov	28.5	25.6	2.9	
Change			7.2	

	Percent I		
	Favorable	Unfavorable	Index
Oct	18.5	33.3	-14.8
Nov	16.4	26.9	-10.5
Change			4.3

	Percent F		
	Higher	Lower	Index
Oct	23.7	21.5	2.2
Nov	22.6	21.4	1.2
Change			-1.0

	Percent F		
	Higher	Lower	Index
Oct	40.9	2.2	38.7
Nov	34.1	2.4	31.7
Change			-7.0

	Percent Reporting			
	Higher	Lower	Index	
Oct	48.9	5.9	43.0	
Nov	40.1	7.2	32.9	
Change			-10.1	

	Percent F		
	Higher	Lower	Index
Oct	27.4	9.1	18.3
Nov	25.6	9.5	16.1
Change			-2.2

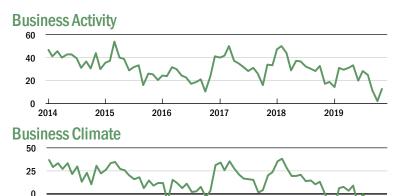
	Percent F		
	Higher	Lower	Index
Oct	28.0	13.4	14.5
Nov	27.1	15.1	12.0
Change			-2.5

## **Forward-Looking Indicators**

**Expectations Six Months Ahead** 

2015

-25 2014



	Percent Reporting			
	Favorable	Unfavorable	Index	
Oct	15.9	38.6	-22.8	
Nov	17.0	31.0	-14.0	
Change			8.8	

**Percent Reporting** 

28.0

22.8

Index 2.2

12.9

10.7

Higher

30.1

35.7

Oct Nov

Change

Number of	f Employe	es				
40			Λ	. ~	- A .	
20	V~ (	\\\\	VM	/~ ~	$\sim\sim$	-
0 —						
-20 1 2014	2015	2016	2017	2018	2019	

2017

2018

2019

2016

	Percent Reporting			
	Higher	Lower	Index	
Oct	30.1	17.2	12.9	
Nov	32.9	18.2	14.7	
Change			1.8	

Wages						
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40	$\sqrt{}$	N.M	$\mathcal{N} \mathcal{N}$	$\sqrt{}$	\ \ \ \ \ \	<u> </u>
20	<b>V</b>					
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2014	2015	2016	2017	2018	2019	

Percent Reporting			
Higher	Lower	Index	
50.0	1.6	48.4	
52.4	4.2	48.2	
		-0.2	
	Higher 50.0	Higher Lower 50.0 1.6	

Prices Paid	d					
60	<b>\</b>	M_	$\sim$		<b>√</b>	~
20 <u> </u>	2015	2016	2017	2018	2019	
Prices Rec	eived					

	Percent F		
	Higher	Lower	Index
Oct	53.4	4.2	49.2
Nov	48.8	7.1	41.8
Change			-7.4

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	Percent F		
	Higher	Lower	Index
Oct	35.6	11.2	24.5
Nov	34.5	10.7	23.8
Change			-0.7

Capital Sp	ending					
20	M A	^ ^^	M.	~~~	1m	_
0 —	7.00	<u> </u>	\\ \ \ \ \			7
-20 ⊥	ı	1	ı	ı	I	
2014	2015	2016	2017	2018	2019	

	Percent F			
	Higher	Lower	Index	
Oct	33.5	15.4	18.1	
Nov	33.3	22.0	11.3	
Change			-6.8	