# **Business Leaders Survey**

Covering service firms in New York, northern New Jersey, and southwestern Connecticut

Note: Survey responses were collected between July 1 and July 9.

Business activity continued to surge in the region's service sector, according to firms responding to the Federal Reserve Bank of New York's July 2021 Business Leaders Survey. The survey's headline business activity index came in at 41.7, little changed from last month's record high. The business climate index rose six points to 6.5, indicating that for the first time since the pandemic began, firms generally viewed the business climate as better than normal for this time of year. Employment levels and wages continued to rise at a solid clip. Both the prices paid and prices received indexes remained quite elevated. Capital spending increased modestly for the first time in well over a year, and firms expected to increase capital spending significantly in the coming months. Looking ahead, firms expressed widespread optimism that conditions would improve, with the index for future employment holding near its record high.

Activity Continues to Expand Robustly Business activity in the region's service sector continued to increase substantially, according to the July survey. At 41.7, the headline business activity index held near last month's record high. Fifty-four percent of respondents reported that conditions improved over the month, while 12 percent said that conditions worsened. The business climate index rose six points to 6.5, its first reading meaningfully above zero since January 2020, indicating that, on net, firms viewed the business climate as better than normal.

#### Employment and Wages Continue to Rise

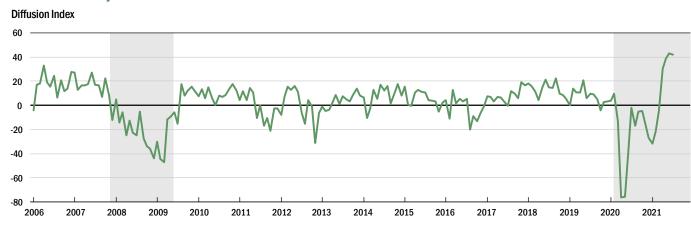
The employment index edged down three points to 16.8, a reading pointing to a moderate increase in employment levels. The wages index moved up four points to 41.8, signaling ongoing

significant wage growth. Price indexes remained elevated: the prices paid index was down slightly to 68.1, and the prices received index increased six points to 32.1. The capital spending index moved up nine points to 10.9, pointing to a modest increase in capital spending.

### Firms Remain Optimistic about Future Conditions

The index for future business activity and the index for future business climate held near recent months' record levels, pointing to widespread optimism about future conditions. The index for future employment held near its record high, with 57 percent of respondents expecting to increase employment in the months ahead. Wages and prices are expected to continue to rise significantly, and capital spending plans remained strong.

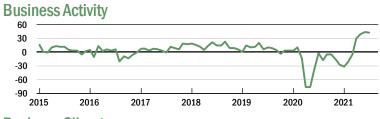
#### **Business Activity**



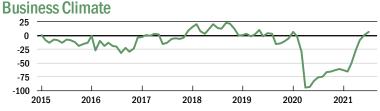
Note: The shaded areas indicate a period designated a recession by the National Bureau of Economic Research.

## **Current Indicators**

**Change from Preceding Month** 



	Percent F		
	Higher	Lower	Index
Jun	55.3	12.1	43.2
Jul	53.5	11.8	41.7
Change			-1.5



	Percent		
	Favorable	Unfavorable	Index
Jun	37.5	36.5	1.0
Jul	40.9	34.4	6.5
Change			5.5

Number of	f Employ	/ees				
60 ——						-
30						
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-30					-	
-60 <u> </u>	2016	2017	2018	2019	2020	2021

	Percent F	Reporting	
	Higher	Lower	Index
Jun	34.6	14.7	19.9
Jul	32.6	15.8	16.8
Change			-3.1

Wages						
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-20 <u> </u>	2016	2017	2018	2019	2020	2021

	Percent F		
	Higher	Lower	Index
Jun	40.8	2.6	38.2
Jul	44.0	2.2	41.8
Change			3.6

Price	s Paid	d					
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20						· \/	
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2	015	2016	2017	2018	2019	2020	2021

	Percent F		
	Higher	Lower	Index
Jun	72.3	1.0	71.2
Jul	69.2	1.1	68.1
Change			-3.1

rices Re	ceived					
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-40						
2015	2016	2017	2018	2019	2020	2021

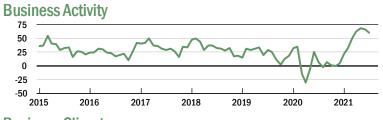
	Percent F	Reporting	
	Higher	Lower	Index
Jun	33.2	7.4	25.8
Jul	35.3	3.3	32.1
Change			6.3

Capital Sp	ending					
25	~~	····	~~~	<b>~~~</b>	~~	
-25					-	
-50 <u> </u>	2016	2017	2018	2019	2020	2021

	Percent F	Reporting	
	Higher	Lower	Index
Jun	20.5	18.4	2.1
Jul	25.5	14.7	10.9
Change			8.8

## **Forward-Looking Indicators**

**Expectations Six Months Ahead** 



	Percent F		
	Higher	Lower	Index
Jun	69.6	3.7	66.0
Jul	66.3	6.4	59.9
Change			-6.1

Business (	Climate					
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-50 <u>2015</u>	2016	2017	2018	2019	2020	2021

	Percent		
	Better	Worse	Index
Jun	66.0	8.4	57.6
Jul	62.0	9.2	52.7
Change			-4.9

Number	of Employ	/ees				
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0 —— -25 ↓ 2015	2016	2017	2018	2019	2020	2021

	Percent F		
	Higher	Lower	Index
Jun	54.0	6.3	47.6
Jul	56.8	6.5	50.3
Change			2.7

Wages							
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2015	2016	2017	2018	2019	2020	2021	

Higher	Lower	Index	
59.3	1.1	58.2	
59.7	0.5	59.1	
		0.9	

Price	s Paid	d					
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2	015	2016	2017	2018	2019	2020	2021

	Percent F		
	Higher	Index	
Jun	77.4	0.0	77.4
Jul	71.7	2.7	69.0
Change			-8.4

Prices Rec	ceived						
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-20 <u> </u>	2016	2017	2018	2019	2020	2021	_
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	Percent F		
	Higher	Lower	Index
Jun	50.0	4.2	45.8
Jul	44.9	3.7	41.2
Change			-4.6

Capital Sp	pending					
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-25 -50 └──	ı	ı	ı	ı		
2015	2016	2017	2018	2019	2020	2021

	Percent Reporting		
	Higher	Lower	Index
Jun	40.7	10.6	30.2
Jul	36.8	11.4	25.4
Change			-4.8