

SEPTEMBER 21, 2004

SEMINAR PRESENTERS

Patricia Selvaggi Diane Iacopelli Samantha Lewis-Hue Anthony Guglielmo Eric Heine FOREIGN
PURCHASES
AND
SALES OF
LONG-TERM
SECURITIES





THE TIC REPORTING SYSTEM

BACKGROUND

- Origin
- * Purpose
- Publications
- * Authority
- Confidentiality

TIC website http://www.ustreas.gov/tic

TIC REPORT SERIES

Report	Frequency	Data
Series/Form		Coverage
TIC B Series		
(Banking)		
3,		
BC, BL-1, BL-2	Monthly	Reporter's Own and U.S.
		Customers' Liabilities to,
		and Claims on Foreign
	Ouartarly	9
BQ-1, BQ-2, BQ-3	Quarterly	Residents filed by
		Depository Institutions,
		Bank Holding Companies
BC(SA), BL-1(SA),	Semiannual	(BHCs), Financial Holding
BL-2(SA)		Companies (FHCs), and
		Securities Brokers/Dealers

TIC REPORT SERIES

Report Series/Form	Frequency	Data Coverage
TIC C Series (Nonbanking)		
CQ-1 CQ-2	Quarterly	Financial/Commercial Liabilities to, and Claims on Foreign Residents filed by U.S. Residents Other than Depository Institutions and Securities Brokers/Dealers

TIC REPORT SERIES

Report	Frequency	Data
Series/Form		Coverage
TIC S Series		
(Securities)		
Form S/	Monthly	Purchases and Sales of
Memorandum		Long-Term Securities by
		Foreigners filed by U.S.
		Residents

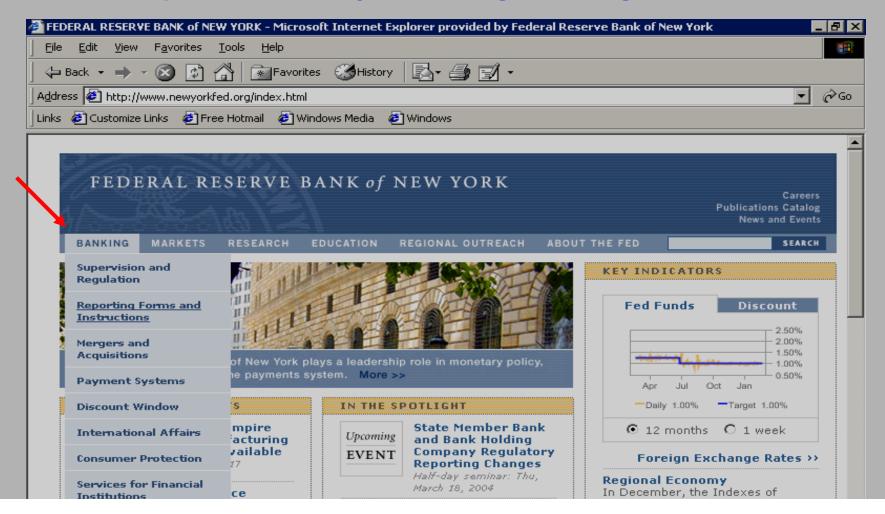
FRBNY WEB SITE

http://www.newyorkfed.org/index.html



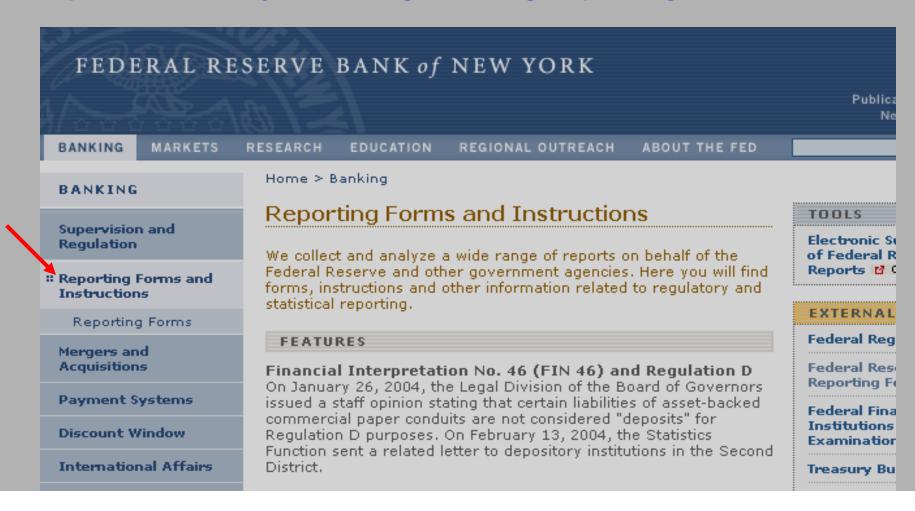
FRBNY WEB SITE

http://www.newyorkfed.org/banking/index.html



FRBNY WEB SITE

http://www.newyorkfed.org/banking/reportingforms/index.html



RELATIONSHIP TO OTHER REPORTS

* Foreign Holdings of U.S. Securities, Including Selected Money Market Instruments (Form SHLA/ Form SHL)

http://www.newyorkfed.org/banking/reportingforms/SHLA.html

 U.S. Ownership of Foreign Securities, Including Selected Money Market Instruments (Form SHCA/ Form SHC)

http://www.newyorkfed.org/banking/reportingforms/SHCA.html



GENERAL INSTRUCTIONS

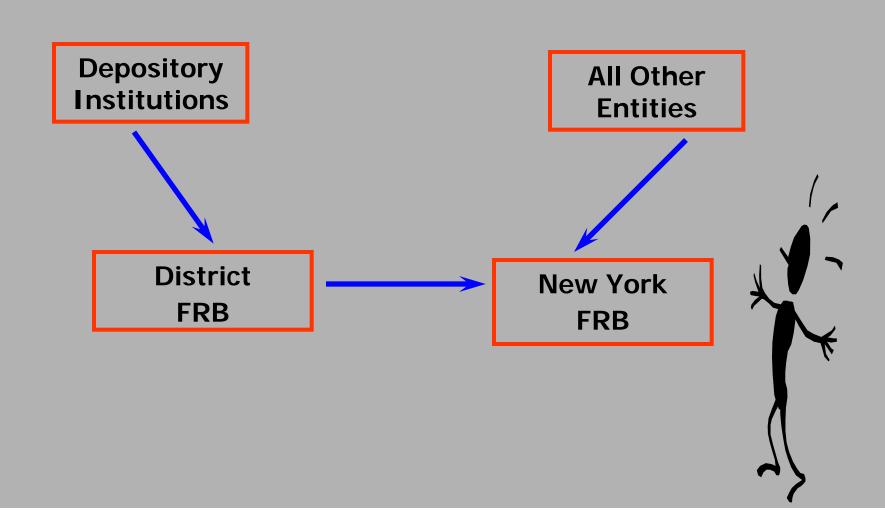
WHO MUST REPORT

U.S. entities who buy or sell long-term securities directly from or to foreigners

Including:

- Depository Institutions (including BHCs/FHCs)
- Nonbank Holding Companies
- Securities Brokers and Dealers
- Insurance Companies
- Investment Managers (e.g., pension funds, mutual funds, hedge funds, limited partnerships)
- Industrial and commercial entities
- Other investors or nonbanking entities

WHERE TO FILE



CONSOLIDATION RULES

Filing Responsibility	Entities to Include	Entities to Exclude *
Depository Institutions	All U.S. located Offices (including IBFs)	. Parent Organization
BHCs/FHCs	OwnU.S. NonbankingSubsidiaries	Banking SubsidiariesBroker/Dealer SubsidiariesInsurance Underwriting Subsidiaries
Banking Edge Act or	Same methodology used	for quarterly Condition
Agreement Corporation	Report (FR 2886b) **	
U.S. Branches/Agencies of Foreign Banks	Offices in same state and FRB district	
	Note: Offices in same	
	state but different FRB	
	district should file	
	separately in the district	
	they operate	

- * Files a separate report
- ** Include all branches and unlying subsidiary companies

CONSOLIDATION RULES

Filing Responsility	Entities to Include	Entities to Exclude *
Nonbanking Companies	 U.Sresident Offices 	. Broker/Dealer
	 U.S resident Subsidiaries 	Subsidiaries
Insurance Underwriting	 U.Sresident Offices 	. Broker/Dealer
Companies	 U.Sresident Subsidiaries 	Subsidiaries
		 Banking Subsidiaries
Brokers/Dealers	 U.Sresident Offices 	 Banking Subsidiaries
	 U.Sresident Nonbanking 	 Insurance
	Subsidiaries	Underwriting
		Subsidiaries
Fund Managers	 All U.S. resident Funds 	
(e.g., mutual funds,	they manage	
pension funds, hedge		
funds, limited		
partnerships)		

^{*} Files a separate report

EXEMPTION LEVEL

	REQUIRED TO FILE	
Form S	YES	NO
Total purchases <u>or</u> total sales are \$50M or more	X	
Total purchases <u>and</u> total sales are both less than \$50M		X

Note: Once you exceed the exemption level, you must continue to file for the <u>remaining calendar</u> <u>year and the following calendar year</u>

DATES

- * As of Date
 - Last business day of each month
- Due Date
 - No later than the 15th calendar day following the last day of the month

Note: If the due date of a report falls on a weekend or holiday, the due date is the following business day

DATA SUBMISSION

- * Reporter's Information
 - RSSD_ID
 - Legal name of reporting institution
 - * Signature Requirement
 - Signed by authorized officer
 - Method of Submitting
 - Mail
 - ▶ Fax
 - Hand-delivered
 - The Internet (IESUB)

DATA SUBMISSION

- * Alternative Method of Reporting:
 - Computer generated forms must receive written approval from the responsible Federal Reserve Bank

Forms and instructions can be printed from http://www.ustreas.gov/tic/forms.html

INTERNET DATA SUBMISSION

Internet Electronic Submission System (IESUB)

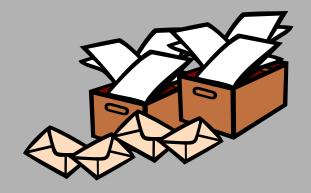
Features of IESUB:

- Data entry
- Spreadsheet file transfer
- User friendly and convenient
- Eliminates paper and fax
- Ability to submit reports for multiple DIs to multiple Reserve Banks
- Validity checking
- Confirmation of receipt

For additional information refer to www.reportingandreserves.org/iesub.html

MAINTAINING DATA RECORDS

- * Record/Report Retention
 - Reports must be retained for 3 years from the date of submission





GENERAL RULES

GENERAL RULES

* Report:

- In millions of U.S. dollars
- Positive and whole values (no negatives or decimals)
- U.S. dollar equivalent of foreign currency-denominated transactions (use spot rate on the as-of date of the report)
- Gross using settlement date accounting
- Securities at cost regardless of discounts or premiums
- Aggregate transactions in the month they settle

KEY TERMS & DEFINITIONS

United States

- 50 States and District of Columbia
- The Commonwealth of Puerto Rico and Northern Mariana Islands
- U.S. territories (e.g., U.S. Virgin Islands, Wake Island)



* U.S. Resident

Individuals, corporations, or other organizations located in the United States

For example:

- A U.S. branch of a German bank
- A U.S. incorporated fund that invest solely in foreign-issued securities
- An individual residing outside the U.S. who files an IRS Form W-9

Foreign Resident Individuals, corporations, or other organization located outside the United States

For example:

- A U.K. branch of a U.S. bank
- Individuals that have filed an IRS Form W-8
- U.S. corporations that have re-incorporated under the laws of a foreign country (e.g., Tyco International)

* Foreign Resident

For example:

International or Regional organizations and affiliated agencies (e.g., International Bank for Reconstruction and Development (IBRD) and United Nations (U.N.))

* Foreign Official Institutions (FOIs)

Includes:

- Treasuries (including ministries of finance or corresponding departments)
- Central banks
- Stabilization funds (including official exchanges control offices or other gov't. exchange authorities)
- Diplomatic & consular establishments

* Foreign Official Institutions (FOIs)

Includes:

- Other departments and agencies of national governments
- International and regional organizations
- Banks, corporations or other agencies (including Development banks) that are majority-owned by central governments and act as fiscal agents of the government

* Location of Foreign Purchaser or Seller Transaction should be reported opposite the country or geographical area in which the direct purchaser or seller resides

For example:

Purchases of L.T. securities by a U.K. branch of a Swiss bank should be reported opposite the United Kingdom (row 1300-5)

Location of Foreign Purchaser or Seller

For example:

Sales of L.T. yen-denominated securities by a Paris office of a German bank should be reported opposite France (row 1080-4)

Location of Foreign Purchaser or Seller

Exceptions:

- Branches or agencies of Foreign Official Institutions
- Bank for International Settlements (BIS)
- International and multi-national regional organizations

TREASURY WEBSITE

www.ustreas.gov/tic/forms.html

- For a list of countries and their codes refer to the Geographical Classification list in the Instructions for the TIC Securities Form S, Appendix I
- For a list of Foreign Official Institutions refer to the Instructions for the TIC Securities Form S, Appendix II
- For Frequently Asked Questions refer to O & A for TIC Form S

Custodian

A bank or other institution that manages or administers the custody or safekeeping of securities or other assets for clients. A custodian could have a network of local and/or global sub-custodians

For example:

A New York bank that holds L.T. securities in a fiduciary account in the name of its customer

* Short-Term (S.T.)
An original maturity of one year or less

For example:

- A note that was issued today that has a maturity date of April 20, 2005
- A Treasury bill issued today that has a maturity date of Sept. 1, 2005

* Long-Term (L.T.)

An original maturity of more than one year from date of issuance or no contractual maturity (e.g., equity)

For example:

- A 5-year note that has 6 months remaining to maturity
- Stock issued by a New York resident company

Long-Term Domestic Securities

Securities issued by entities located within
the United States that have either no contractual
maturity (e.g., equities) or an original maturity of
more than one year from the date of issuance

For example:

- Stock issued by a NY corporation
- ▶ 15-year notes (issued in Dec. 1989) by a Boston company with 1 month remaining to maturity

Note: S.T. securities (an original maturity of one year or less) should be excluded

Long-Term Foreign Securities

Securities issued by entities located outside
the United States that have either no
contractual maturity (e.g., equities) or an
original maturity of more than one year
from the date of issuance

For example:

- Depositary receipts (e.g., ADS, GDRs)
- Brady bonds
- ▶ 15-year global notes issued by IBRD

Note: S.T. securities (an original maturity of one year or less) should be excluded

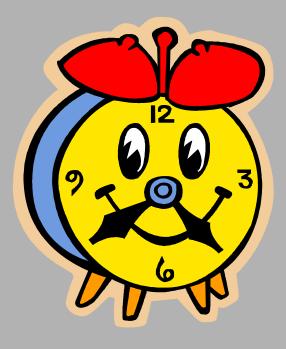
* Financing Agreements

The <u>sale</u> of financial assets (Repurchase agreement) or the <u>purchase</u> of financial assets (Reverse Repurchase Agreement) by one party to another party, subject to agreement to repurchase or resale the assets at a specified date or in specified circumstances

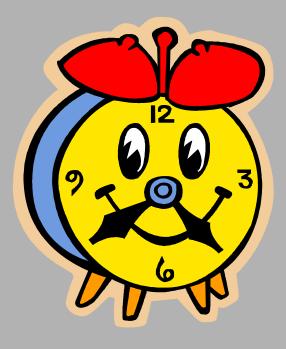
Note: Financing agreements are not reportable on Form S



LETS TAKE A BREAK



LETS TAKE A BREAK



QUESTIONS & ANSWERS



QUESTIONS & ANSWERS



SPECIFIC INSTRUCTIONS

WHAT TO REPORT

Direct transactions between U.S. residents and Foreign residents

Types of transactions to include:

- Purchases of L.T. securities
- Sales of L.T. securities
- New Issues of L.T. securities
- Redemptions of L.T. securities
- Conversions of financial instruments to L.T. securities

REPORTABLE SECURITIES

* L.T. debt issued by U.S. residents and Foreign residents

Include:

- Bonds and Debentures
 - Zero coupon debt
 - Floating rate debt
 - ✓ Convertible debt
 - ✓ Perpetual debt

REPORTABLE SECURITIES

* L.T. debt issued by U.S. residents and Foreign residents

Include:

- Asset-Backed Securities
 - Mortgage-backed securities
 - ✓ Collateralized Debt Obligations (CDOs)
- Notes
 - ✓ Floating rate notes (FRNs)
 - ✓ Medium-term notes (MTNs)

REPORTABLE SECURITIES

* Equity issued by U.S. residents and Foreign residents

Include:

- Common stock
- Preferred stock
- Options and warrants on L.T. securities
- Shares of Funds (e.g., mutual, pension, hedge, money market) and Investment companies
- Limited partnership interest

EXCLUSIONS

* Exclude:

- S.T. securities (an original maturity of one year or less)
- New offering of securities issued by foreigners for the sale only to foreigners
- Interest payments on securities
- Dividend distributions
- CDs, deposit notes, bankers' acceptances, loan participations

EXCLUSIONS

- ▼ Exclude:
 - Securities involved in Repurchase/ Resale or similar financing agreements
 - Securities lending transactions/ Securities taken in or lent as collateral
 - Derivatives (including forward contracts)
 - Direct investment (10% or more of voting stock)
 - Custodial holdings of L.T. securities

FORM LAYOUT

- * The Layout:
 - Foreign Country Column (far left-hand side column)
 - ✓ Country location of the <u>direct</u> purchaser or seller
 - Columns
 - ✓ Purchases and Sales of L.T. securities by Issuer (domestic or foreign) by Security type (debt or equity)
 - Memorandum
 - ✓ Purchases and Sales of L.T. <u>domestic</u> securities by Foreign Official Institutions

HOW TO REPORT

Form S is completed from the viewpoint of the foreigner

- A <u>sale</u> by your institution to a foreigner is reported on Form S as a <u>purchase</u> by a foreigner
- A <u>purchase</u> by your institution to a foreigner is reported on Form S as a <u>sale</u> by a foreigner

Note: If the foreigner is a Foreign Official Institution remember to also include in the Memorandum section

HOW TO REPORT

	Reportable on		
	Form S	Form S	Memorandum to Form S
Transactions in L.T. Securities:	Purchases & Sales of Domestic Securities	Purchases & Sales of Foreign Securities	Purchases & Sales of Domestic Securities
U.S. issuers of L.T. securities directly in a foreign market	x		
U.S. entities purchasing or selling L.T. securities directly with foreigners that are not Foreign Official Institutions	X	X	
U.S. entities purchasing or selling L.T. domestic securities directly with Foreign Official Institutions	X		X
U.S. entities purchasing or selling L.T. foreign securities directly with Foreign Official Institutions		X	

FORM S

FORM S

PURCHASES AND SALES OF LONG-TERM SECURITIES BY FOREIGNERS				
	U. S.	Bonds of U.S.	Bonds	Stocks
	Treasury	Govt.		
Foreign	and	Corporations		
Countries	Federal	and		
	Financing	Federally-		
	Bank Bonds	Sponsored		
	and Notes	Agencies		
			Columns	Columns
			5 & 6	7 & 8
	Columns	Columns	Columns	Columns
	1 & 2	3 & 4	9 & 10	11 & 12
	Millions	Millions	Millions	Millions
Austria				
1018-9				
<				
Grand Total				
9999-6				

MEMORANDUM: PURCHASES AND SALES OF LONG-TERM DOMESTIC SECURITIES BY FOREIGN OFFICIAL INSTIUTIONS

Fill in country	Columns	Columns	Columns	Columns
name & code	1 & 2	3 & 4	5 & 6	7 & 8
(e.g., Canada,				
2999-8) +				
Grand Total				
9999-6				

FUNDS AND REPORTING BY FUND MANAGERS

* Fund Managers should include on a consolidated basis the reportable transactions of <u>all</u> the funds they manage

For example include:

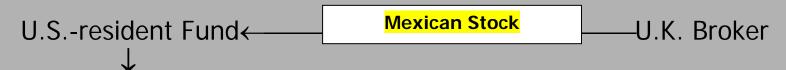
- Mutual funds
- Pension funds
- Hedge funds
- Limited partnerships

When acting as an:

Reportable Transactions			
Investor	Intermediary		
Report <u>direct</u> purchases and sales of L.T. securities (debt & equity) with foreign residents	Report <u>direct</u> purchases and sales by foreign residents of the shares of 'The Fund' or 'Limited Partnership'		
	Note: Shares of funds are considered equity		

Transaction 1

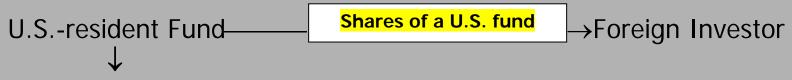
A U.S.-resident fund buys stock of a Mexican company through a London broker for its own portfolio.



Reports a sale by a foreigner of foreign stock (Form S, Column 12, United Kingdom (row 1300-5))

Transaction 2

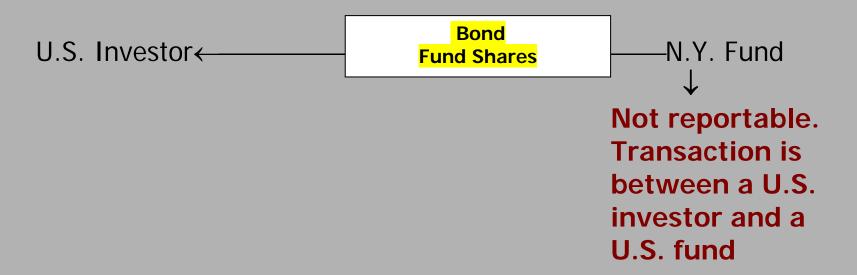
A Swiss-resident investor buys shares of a New York incorporated bond fund. No U.S. broker is acting as an intermediary.



Reports a purchase by a foreigner of domestic stock (Form S, Column 7, Switzerland (row 1268-8))

Transaction 3

A U.S.-resident institutional investor buy shares of N.Y. incorporated Latin American bond fund for their own portfolio. No broker is acting as an intermediary.



Note: The fund's portfolio has no bearing on the reportability.

Transaction 4

A U.S.-resident institutional investor buy shares of London registered bond fund for their own portfolio. <u>No U.S. broker is acting as an intermediary</u>.



Reports a sale by a foreigner of foreign stocks (Form S, Column 12, United Kingdom (row 1300-5))



NEW ISSUES AND REDEMPTIONS

NEW SECURITY ISSUES

 New Public Offerings of L.T. Securities Issued by U.S. Residents

The U.S. manager of an underwriting group for a new offshore security issue should report:

- The amount of the issue taken by foreign members of the underwriting group
- The amount of the issue taken by the manager's own foreign customers

Note: The other U.S. members of the underwriting group should report the amount of the issue taken by their foreign customers as purchases by foreigners

NEW SECURITY ISSUES

New Public Offerings of L.T. Securities Issued by Foreign Residents

The U.S. manager of an underwriting group for a new foreign security issue should report:

- The amount of the issue sold to U.S. members of the underwriting group
- The amount of the issue sold to the manager's own U.S. customers
- The amount of the foreign issue that remains unsold and retained by the reporter at the end of the offering

Note: The other U.S. members of the underwriting group should report the amount by their <u>foreign</u> customers as purchases by foreigners

PRIVATE PLACEMENTS

Private Offerings of L.T. Securities

Any U.S. resident acting in its own behalf or on the behalf of its customers as an intermediary should report the private placement of:

- U.S. securities with foreign investors
- Foreign securities with U.S. investors

Note: A U.S. issuer of a private placement using a foreign intermediary to place the security outside the U.S. should report on Form S

REPORTING NEW U.S. ISSUED SECURITIES

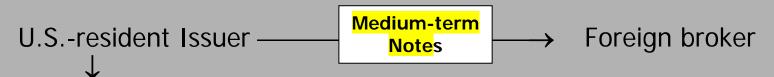
Report as Purchases by Foreigners of Domestic Securities (include private and public issues)			
Foreign Countries	Bonds of U.S. Govt. Corporations and Federally- Sponsored Agencies	Corporate and Other Bonds	Domestic Stocks
	Column	Column 5	Column
	3 Millions	Millions	/ Millions
Austria	(e.g., USD 15 yr. global	(e.g., Euro 5 yr.	(e.g., \$3B
1018-9	notes of Fannie Mae)	FRNs of an insurance	common stock
4		company located in	issue of
Grand Total		Kansas)	company located
9999-6			in Texas)

Report the amount taken by foreign investors (including foreign members of the underwriting group) in the appropriate country/column

NEW OFFSHORE SECURITY ISSUE

Transaction 5

A U.S.-resident corporate borrower issues 500M euro denominated medium-term notes solely to foreign-resident investors and a London broker is used.



Reports on Form S, \$550M (U.S. dollar equivalent), Column 5, opposite the United Kingdom (row 1300-5)

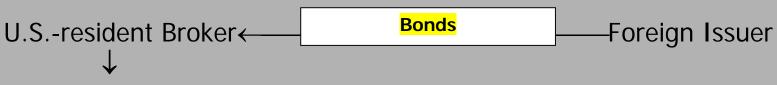
REPORTING NEW FOREIGN ISSUED SECURITIES

Report as Sales by Foreigners of Foreign Securities (include private and public issues)		
	Foreign Bonds	Foreign Stocks
Foreign Countries	Column 10 Millions	Column 12 Millions
Austria 1018-9	(e.g., 5 yr. notes of Republic of Italy)	(e.g., ADS issue of China Telecom Ltd.)

NEW FOREIGN SECURITY ISSUE

Transaction 6

A U.S.-resident broker is the lead manager for \$1B of 30-year bonds being issued by a German entity for sale in the U.S.



Reports on Form S, \$1B, Column 10, Germany (row 1100-2)

	Report	
	Sales of	Purchases of
	Domestic	Domestic
	Securities by	Securities by
For Sinking Fund Redemptions	Foreigners	Foreigners
and Called or Matured U.S.		
Securities		
U.S. issuers of securities who have		
designated a foreign fiscal		
agent/paying agent for the		
redemption of their securities	X	
U.S. fiscal agent/paying agent who		
have been presented with U.S.		
securities for redemption directly by		
foreigners	X	

	Report	
	Sales	Purchases
	of	of
	Domestic	Domestic
	Securities	Securities
For Sinking Fund Redemptions and	by	by
Called or Matured U.S. Securities	Foreigners	Foreigners
U.S. banks, other depository institutions,		
brokers/dealers, and other U.S. persons		
presenting U.S. securities for redemption		
on behalf of foreigners to a U.S. fiscal		
agent/paying agent	X	
U.S. banks, other depository institutions,		
brokers/dealers, and other U.S. persons		
presenting U.S. securities for redemption		
for their own account or the account of		
their U.S. customers to a foreign fiscal		
agent/paying agent		X

	Report	
	Sales of Purchases	
	Foreign	of Foreign
	Securities	Securities
For Sinking Fund Redemptions	by	by
and Called or Matured Foreign	Foreigners	Foreigners
Securities		
U.S. banks, other depository		
institutions, brokers/dealers, and		
other U.S. persons presenting		
foreign securities for redemption in		
their name or nominee name for		
foreigners to a U.S. fiscal		
agent/paying agent	X	

	Report	
	Sales of Foreign	Purchases of Foreign
	Securities	Securities
For Sinking Fund Redemptions	by	by
and Called or Matured Foreign	Foreigners	Foreigners
Securities		
U.S. banks, other depository		
institutions, brokers/dealers, and		
other U.S. persons presenting		
foreign securities for redemption in		
their name or for the account of		
U.S. customers to a foreign fiscal		
agent/paying agent		X
U.S. fiscal agent/paying agent who		
have been presented with foreign		
securities for redemption		X

COMMON REPORTING ERRORS

- * Erroneously Reporting:
 - S.T. securities (e.g., Treasury bills)
 - Securities held under repurchase/resale or similar financing agreements
 - Foreign currency units (e.g., 200 billion yen) instead of the U.S. dollar equivalent
 - Transactions with U.S. offices of foreign entities (e.g., NY branch of Bank Lundy Paris)

COMMON REPORTING ERRORS

- * Erroneously Reporting:
 - Federally-sponsored agency securities as domestic corporate securities
 - Your role in the transaction (e.g., your purchases should be reported as sales by foreigners)
 - Opposite the country of the currency of denomination

COMMON REPORTING ERRORS

- * Erroneously Reporting:
 - Opposite the country of the guarantor
 - Domestic securities as foreign securities (e.g., securities issued by BMW USA Capital) and foreign securities as domestic securities (e.g., securities issued by the IBRD)



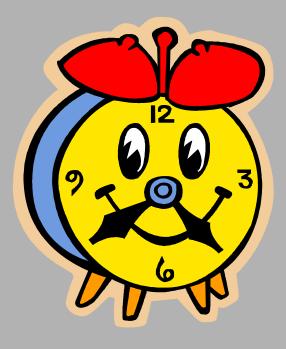
DATA QUALITY CHECKS

DATA REVIEW

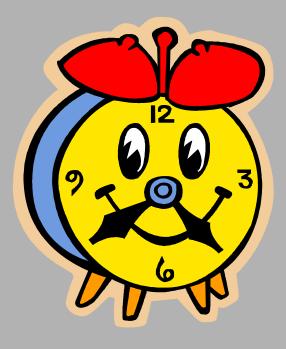
- Data are reviewed by Federal Reserve staff for:
 - Unusual changes
 - Sizeable fluctuations (dollar and/or percent)
 - Reported country (e.g., Cuba)
 - ✓ Column/row switches
 - ✓ Data omissions (e.g., trades with FOIs not reported on Memorandum)
 - New Security Issues (e.g., Offshore, Foreign)
 - Trend analysis

Note: The results of the review process may require the reporter to submit explanations and/or revisions

LETS TAKE A BREAK



LETS TAKE A BREAK



QUESTIONS & ANSWERS



QUESTIONS & ANSWERS



INTERNATIONAL REPORTS DIVISION STAFF

OF THE FEDERAL RESERVE BANK OF NEW YORK



POINTS OF CONTACT

Patricia Selvaggi - Staff Director (212) 720-8037

Banking Unit

(BC, BC (SA), BL-1, BL-1 (SA), BL-2, BL-2 (SA), BQ-1, BQ-2, and BQ-3)

Tiki Davis-Creech - Team Leader	(212)	720-8249
Hansy Hernandez	(212)	720-8205
Kenneth Smith	(212)	720-8240
Serge Ternier	(212)	720-8230
Leonard VanLowe	(212)	720-8244
Lance Ware	(212)	720-8473

Corporate and Securities Unit

(CQ-1, CQ-2, S1 and S2)

Diane Iacopelli - Team Leader	•	720-8211
Anthony Guglielmo	(212)	720-8002
Eric Heine	(212)	720-8238
Noel Jang	(212)	720-7992
Samantha Lewis-Hue	(212)	720-8247
Joyce Lundy	(212)	720-6466